

THE Publishers' Weekly

The American Book Trade Journal

VOL. CV.

NEW YORK, FEBRUARY 2, 1924

No. 5

J. RAMSAY MACDONALD

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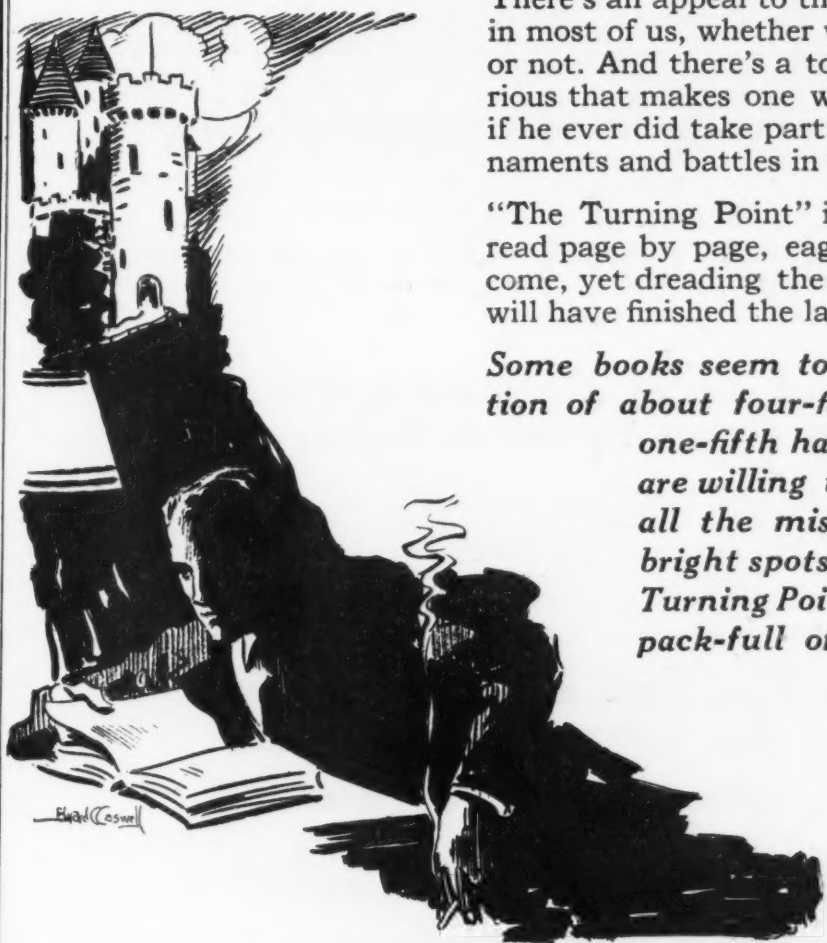
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THE success of early spring business depends almost entirely upon the ability of autumn books to carry over into the New Year. It is the title with January popularity which pays, in effect, stock dividends to the bookseller, brings light to the eye at inventory-taking, and produces the steady background upon which more ephemeral works come and go. That this statement may be given some point, we cite as examples Arnold Bennett's **RICEYMAN STEPS**, now in the enviable position of being his best selling novel, and with it **YOUNG FELIX**, by Frank Swinnerton. That the books of these two friends should go hand in hand to new sales records is no more than fitting. Following these, and competing among themselves for first place come three widely different books of humor, Mrs. Rinehart's **THE OUT TRAIL**, **AUNT POLLY'S STORY OF MANKIND** by Donald Steward and Cobb's **LAUGH A DAY**. And to reiterate a fact universally known, **THE GASPARDS OF PINE CROFT** stands out in this new season as Ralph Connor's best written and best selling novel of many years. Carter's **TOMB OF TUT-ANKH-AMEN** did not have an adequate chance before Christmas, but has justified our expectations by selling out the first edition in the four weeks following. There are others, among them **THE MIDDLE OF THE ROAD** by Philip Gibbs, which has punched the clock for a new thousand each week for more than a year. But we believe the point sufficiently well made. It is our purpose to support these books by advertising and publishing throughout the spring.



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SAMUEL HOPKINS ADAMS



SIEGE

By
Samuel Hopkins
Adams

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HARCOURT, BRACE & COMPANY

The Publishers' Weekly
THE AMERICAN BOOK TRADE JOURNAL
Founded by F. Leyboldt

February 2, 1924

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

William Worthen Appleton

THE death of William Worthen Appleton, whose career exemplifies the best traditions of the book-trade, is not only a loss to the publishing guild but a personal grief to the few survivors of his generation, among whom Henry Holt and George Haven Putnam are the senior survivors. "Mr. Willie," as he was affectionately called, was a gentleman in both senses, and called forth an especial regard from those who really knew his quiet and unobtrusive self. Tho not as forceful as the pioneer grandfather who founded the house of Daniel Appleton & Company, or as his stately and distinguished father, William Henry Appleton, who was really the founder of its fortunes, he nevertheless associated himself effectively with the firm's development and with its relations in the publishing trade, standing steadfastly for books of substantial worth, for international copyright and for the work of the library as a handmaid in the work of book distribution.

In the difficult days of 1891, it was due to the vigorous work of Mr. Appleton, Charles Scribner and R. U. Johnson that, in the heavy snow storm on the eve of the closing of Congress in March, 1891, the members of Congress who favored international copyright were called up by messenger, before the days of the telephone, to insure their presence for the critical vote next day.

The reorganization of the Appleton house in 1900 was the result not of a real failure of the Appleton house but, for the curious reason that, having discounted notes dependent on its large subscription business, these notes had been negotiated thru the same broker who was the agent for Harper & Brothers, and the failure of the last named house precipitated the misfortune of the Appleton firm. Mr. Appleton accepted the new relations of reorganization as might have been expected from the character of the man, and continued to lend his name and his abilities thru these later years of a publishing history which still bears and will long bear the honored name of Appleton.

Before the present New York Library be-

gan its great services for the large public of the metropolis, Mr. Appleton was a pioneer in the organization of the New York Circulating Library, with headquarters in Bond Street, and, when on the Astor, Lenox and Tilden foundation, the new organization became a real public library, he promoted the merging of his own organization, and ever since has been chairman of the circulation department of that foremost of public libraries.

In all the personal association and trade organizations of the publishing guild, he has been a welcome and helpful member, and his death at a ripe age, undimmed in intellect and purpose, concludes a life of effectiveness and of nobility and sweetness.

R. R. B.

Organizing For Health

ONE of the most interesting offices in New York, if one views it from its significance and potential power, is in the big building on Seventh Avenue near the Pennsylvania Terminal, where three floors are occupied by a score of organizations whose interests are in the field of public health. It was of national significance when the individual bodies came into being and put programs of personal and public health on a broader basis, it was still more significant when these several national organizations, approaching the problem of health from different points of view and in different fields, realized their common interest and the economies of a cooperative program and came together in the National Health Council. It is significant, too, that these powerful and broadly interested groups have seen a connection between their work and the broader distribution of sound printed matter on health, a cause in which the book-stores and libraries can give active aid.

James A. Tobey, executive secretary of the joint group called "The National Health Council," has been the direct agent in making this valuable connection between the large health programs and the book interests, and has given unstinted aid in the health month which the Publishers' Association has outlined. Mr. Tobey has arranged that important health book lists have been edited from authoritative sources, has arranged that the different magazines which come from those headquarters have carried the health book emphasis, and he has himself contributed a fine article on current health books which appears in the February number of the *International Book Review*.

Mr. Tobey believes that such a cooperative movement toward the distributing of the best health information can be made a yearly program, yearly in its special emphasis but year round in its effect and follow-up.

American First Editions

THE *Publishers' Weekly* has been receiving so many letters from those dealers and collectors who have been following the series of Bibliographical Check-Lists on American Firsts, that it should be announced that this series will be published in book form during the next six months.

The editors have not yet rounded the lists out to their complete satisfaction, and a number of authors are now being prepared. The book will be printed in a form suitable for practical use by booksellers and collectors. The editors would welcome any corrections from readers.

It should be noticed that the intention is not to go into the field of final bibliography, including thereby all magazine and fugitive material, but to keep simply to the book titles and important inclusions in anthologies and the like. The editors and the publisher also have very much in mind that increased information helps to increase collecting interest, and they believe that such information as has been thus collected for this series will have a real bearing in increasing the interest in first editions of American authors.

When to Make Reprints

A STRONG letter of protest from one of the large dealers in religious books in the northwest, printed in this number, expresses a bookseller's attitude on reprint editions and their marketing. He emphatically protests against Papini's "Life of Christ," now ready in reprint within ten months of publication. It is offered in the reprint thru one house, only. The publisher's theory in this case is that a mail-order house, such as Montgomery, Ward & Company, reaches an entirely separate and distinct public from that which is reached by the booksellers. This theory of the segregation of publics is the basis of the plan for selling Papini to the mail-order public at \$1.48, while the booksellers are selling the book at \$3.50. The flaw in this theory is pointed out by Mr. Josephsen, who reports that every store in Minneapolis is getting a comeback from this circularization of Montgomery, Ward.

No retailer, in the middle west especially, has any reason to believe that his public is an entirely different public from that reached by the mail-order houses, and probably half of his customers are getting the circulars and catalogs from Chicago mail order houses. Under such circumstances, it is not to be expected that the sale of the \$3.50 edition can go on side by side with the reprint copy at \$1.48, without comment and questioning. There are some things that the retailer knows very clearly; that the book buying public is largely a unit and, that customers *are* interested in price and do not mind registering prompt complaint if their bookseller is not meeting the figure quoted elsewhere.

Country Life Enrichment

THE American Country Life Association, of which Kenyon L. Butterfield of Amherst is president, has been sending out statements about its programs and asking for contributions from those who would be interested in the enrichment and improvement of country life. The letter, in pointing out the need of a wholesome family life in the farm homes, suggests that rural communities need at least certain bare essentials.

The first two of these essentials mentioned are, *Libraries*, "to give vision to ambitious boys and girls, making profitable the quiet hours," and, *Schools and Sunday Schools*, "which will be worthy of the splendid youngsters who attend them."

This emphasis of the place of books coincides with the feeling that is so widely found among all who are working for the wider use of books in school, library and home, and it means that still another agency is trying to make it "books for everybody."

Contributions to this cause can be sent to the Treasurer of the American Country Life Association, 1849 Grand Central Terminal Building, New York City.

||IOWA IS DOING a fine thing. The Iowa Federation of Women's Clubs has announced an essay contest for Iowa high school pupils, for which the State Historical Society has offered prizes amounting to \$1,000. One of the subjects assigned is "A Story in the History of My Community." This essay must be a true story suggested by a reading of Herbert Quick's "Vandemark's Folly" or "The Hawkeye." It is a fine thing when organizations in a state foster and utilize the literature of their soil.



SLIPPERS AND BIOGRAPHY—AMERICA MONTH AS SEEN BY STUART HAY

Fiction and the Study of American History

By Myron R. Williams

Instructor in English, The Phillips Exeter Academy

A QUESTIONNAIRE (that popular device by which the authoritativeness of the author is supposed to be multiplied by the number of correspondents among whom the labor of composition has been divided)—a questionnaire on the value of fiction in the teaching of history elicits strange results. Opinions range from those which regard fiction as indispensable collateral reading, in some cases even as a fair substitute for history itself (e.g. "Kenilworth," "Henry Esmond," "The Cloister and the Hearth") to those which scorn such use of fiction as fomenting superficiality, a kind of blithe aviation over the fields of fact. In order to make something like steerage-way, it seems best to limit speculation at once to these two questions: "The historical novel—what is it?" and "What use can be made of it in teaching history, even more specifically, American history?"

A composite reply from the academic world would read something like this: "The half of the world that reads historical novels nowadays is the half of the world that formerly read epics and tales of the gods. They look at literature as an avenue of escape from the realities of the present or the immediate. Primarily, they are the young and unsatisfied, or the old and dissatisfied. The relish of life as it is and a curiosity for constantly more and more of the same thing (which is realism) is not theirs; romance, idealism become the realities to this happy world of the very young and the much too old. As to teaching thru fairy tales of this sort, not really . . . ?"

The young men and maidens of this day and generation (ages 18 to 30) reply in this fashion: "The historical novel? A contradiction of terms. If you want history, read history—in school. If you want a

real novel, go a long, long way from schools and things academic." The historical novel panders to adolescent hypocrisy—a pious resolution to study history (and get credit for doing so), which weakens into a worldly willingness to be amused. In the ascetic seclusion of a library cloister they glow (like the rest of us) under the glances of a Rowena. Only we don't call it research."

Buyers of books for children (chiefly aunts and uncles, genuine and social, for parents seem to buy relatively few books) hold to this view: "If you must read novels, at least read historical novels. Read instructive, improving books. We do not pretend that you will like them at first as well as some of the sensational books that you have been accustomed to, but you will grow to like them. They are moral and will teach you history. These are the books which we read when we were young. . . ." So they were, and it may be that envy and jealousy (active motives with censor and up-lifter) here play their unobtrusive part.

But boys and girls themselves voluntarily read historical novels, and do so eagerly, as any librarian can testify. Their reasons, altho individually less articulate, would be these: "We like to read about soldiers, pioneers, statesmen, and the great things men and women have done in danger or in difficulties. We like to see what life was like in old Plymouth or Salem, on whalers, out on the plains, or at Washington. We are also learning history. Besides, these stories are the most interesting, without much *love* in them, or hard words."

Now let us see what answers to our questions we have received. First, "What is an historical novel?" 1. It is an unreal romance, not closely related to life as we know it and live it. 2. It is an inartistic hybrid between history and fiction, being neither the one thing nor the other. 3. It is something which it is "good form" to read; the more it mortifies the patience, the more it improves the mind. 4. Whatever it is, it is something that boys and girls between the

ages of 10 and 15 read with pleasure. This they probably do for reasons already given: the beads of description are attached to one another on a string of events often marvelously contorted; there is little space or occasion for the subtleties of character analysis and introspection ("love"), for the characters are men of action, with the valor and virtues congenial to 10 to 17; they give their readers a share in events removed in time and space from daily environment, feeding that thirst for facts which, at this age at any rate, often goes with a scorn of artistry. This is indeed the Cooper age,

Cooper of whom Barrett Wendell has remarked that into whatever language his work was translated, the translation was superior to the original.

I believe there should be a dissolution of the union of History and Literature as found in the term "historical novel." More buncome has been written for "historical novels" than for any other brand of literature—except lyric poetry. A novel must be a good novel—good for the boy who reads it—or else it

is not a good "historical novel," or anything else. Let us say rather "fiction," fiction the scene of which is accidentally laid in this place or that; but first of all, let it be a well written novel, which a teacher would willingly be overheard recommending to an intelligent schoolboy.

Next, "What use can be made of fiction in teaching history?" This question, for brevity, will be answered in general terms; its specific reference to American History will be found in the list at the end of this article. 1. Reading fiction is in no sense a substitute for history. They make, moreover, poor collateral reading with history. Fiction may be flavored with facts, but facts cannot be profitably colored or diluted with fiction. 2. Novels are enormously valuable in building up and adding to that intangible and indispensable structure known as "background," which gives a boy or girl a certain intellectual *savoir faire*, particularly valuable in the study of history. 3. For the

Boy Scout Week

February 8-14

A good occasion for booksellers to display books for boys.

Mr. Williams has written, at the request of the "Publishers' Weekly," an interesting article on novels which have historical backgrounds, and he has prepared a list of novels of America with historical setting.

Booksellers should find in the article many suggestions for displays.

convenience of readers of this article only have divisions in the printed list been made; and under such captions as "The West," "New England" or "Political and Social" may appear titles not commonly thought of as "historical novels." They probably are not. The proper study of American History is to get us acquainted with our country; and such books as these happily furnish illustrations. 4. Under the different headings will be found books appealing to a considerable variety of ages, intelligence, and taste. The one common denominator that the compiler had in mind was some standard of literary merit. For that reason some books have been omitted intentionally; others, unintentionally. It is a "reader's list," with no claim to exhaustiveness, and as such it no doubt represents some vagaries of judgment and of recollection. 5. In short, let books like these be insinuated into the hands of boys and girls between the ages of 10 and 17, and as much later as Providence permits, preferably not by the history teacher, during vacations, and with no implication that either mind or marks may thereby be improved. This, at least, seems a safe assumption.

Discovery and Early Colonization

Johnston. 1492.

Tourgée. Out of the Sunset.

Munroe. The Flamingo Feather.

Farnol. Black Bartlemy's Treasure.

Kingsley. Westward Ho!

Hawes. The Dark Frigate.

The Virginia Colony

Thackeray. The Virginians.

Johnston. To Have and To Hold; Audrey; Croatan; Prisoners of Hope.

The Massachusetts Colony

Austin. Standish of Standish; Betty Alden, etc.

Hawthorne. The Scarlet Letter.

Holland. The Bay Path.

Dutch New York

Bynner. The Begum's Daughter.

Barr. Bow of Orange Ribbon.

Paulding. The Dutchman's Fireside.

Explorations and the Seven Years' War

Catherwood. Story of Tonty (La Salle); Romance of Dollard; Lady of Fort St. John.

Bynner. Agnes Surriage (Boston. 1745).

Chambers. Hidden Children (1756-1763).

Cooper. Last of the Mohicans.

The American Revolution

Atherton. The Conqueror (Hamilton).

Bacheller. In the Days of Poor Richard (Franklin).

Brady. The Grip of Honor (Paul Jones).

Chambers. Cardigan; Maid at Arms;

Little Red Foot.

Churchill. Richard Carvel.

Cooper. The Spy; The Pilot; Leatherstocking Tales.

Dudley. The King's Powder (New Hampshire).

Ford. Janice Meredith.

Jewett. A Tory Lover.

Mitchell. Hugh Wynne, Quaker; The Red City.

Stoddard. The Spy of Yorktown.

Tomlinson. Boys of Old Monmouth, etc.

Thompson. Green Mountain Boys (Vermont).

Thompson. M., Alice of Old Vincennes.

After the War

McCook. The Latimers (Whiskey Insurrection).

Pidgin. Blennerhassett (Aaron Burr).

Hale. Man Without a Country; Philip Nolan's Friends.

War of 1812

Bynner. Zachary Phips.

Seawell. Little Jarvis (1798-1800); Midshipman Paulding; Decatur and Somers.

The Civil War

Bacheller. A Man for the Ages; The Light in the Clearing.

Churchill. The Crisis.

Garland. Captain of the Gray-horse Troop.

Goss. Jed; Tom Clifton.

Glasgow. The Battleground.

Henty. With Lee in Virginia.

Johnston. The Long Roll.

King. Between the Lines; The Colonel's Daughter.

Page. Among the Camps; Two Little Confederates.

Stowe. Uncle Tom's Cabin.

Trowbridge. The Drummer Boy; Cudjo's Cave.

Reconstruction and the South

Cable. Grandissimes; Old Creole Days.

Fox. Little Shepherd of Kingdom Come.

Murfree. The Prophet of the Great Smoky Mountains.

Page. In Ole Virginia; Red Rock.

Smith. Col. Carter of Cartersville.

The Navy and Ships

Hawes. The Mutineers; The Great Quest.

Melville. Moby Dick; Typee.

Hergesheimer. Java Head.

Connolly. The U-Boat Hunters.

The Western Frontier

Atkinson. Johnny Appleseed.

Eggleston. The Circuit Rider; The Hoosier Schoolmaster.

Jackson. Ramona.

White. The Blazed Trail; The Rules of the Game; The Riverman; The Silent Places.

The Great West

Cather. *O Pioneers; My Antonia.*
 Clemens. *Huckleberry Finn; Tom Sawyer.*
 Gates. *Biography of a Prairie Girl.*
 Hough. *The Covered Wagon; The Mississippi Bubble.*
 Harte. *The Luck of Roaring Camp, etc.*
 Quick. *The Hawkeye; Vandemark's Folly.*
 Stevenson. *The Wreckers.*
 White. *Gray Dawn.*
 Wister. *The Virginian.*

New England

Aldrich. *Story of a Bad Boy.*
 Hawthorne. *House of Seven Gables.*
 Howells. *Rise of Silas Lapham.*

Political and Social

Churchill. *Mr. Crewe's Career; Coniston; The Crossing.*
 Ford. *Hon. Peter Stirling.*
 Hergesheimer. *Three Black Pennys.*
 Merwin. *Calumet K.*
 Norris. *The Pit.*
 Pool. *The Harbor.*
 Smith. *Peter.*
 Tarkington. *The Gentleman from Indiana; The Conquest of Canaan.*

The World War

Goss. *Jed's Boy; Jack Gregory.*

Pope Gives Medals to Encyclopedia Editors

IN recognition of a complimentary copy of the "Catholic Encyclopedia," and of the excellent work performed by its compilers, Pope Pius XI sent to Rev. John J. Wynne, S. J., five medals to be distributed among the editors. The editors of the work were Rev. John J. Wynne, Right Rev. Thomas J. Shahan, Conde Benoist Pallen, Right Rev. Edward A. Pace, and James Joseph Walsh. Charles George Herberman, who was editor in chief of the encyclopedia from 1905 until his death in 1916, was remembered by the Pope, who directed that a medal be given to Herberman's heirs. A letter from the Vatican librarian which accompanied the medals, gave high praise to the encyclopedia and told of the Pope's appreciation of the gift. On the face of the medal is a bas relief of Pius XI.

The Encyclopedia Organization has been reorganized into the Universal Knowledge Foundation with offices at 119 East 57 Street, New York, and is planning to issue a fifteen volume work entitled "Universal Knowledge," which will be an encyclopedia not confined to subjects pertaining to the Catholic Church.

Censorship Repeal Bill Introduced

ON January 7 Assemblyman Frederick L. Hackenburg of New York City introduced into the Assembly a bill calling for the repeal of state censorship of motion pictures on July 1. A similar bill will be introduced into the Senate where it is sure of passage.

The Women's Executive Committee went on record at a meeting held at the Women's National Republican Club, 38 West Thirty-ninth Street, as favoring the retaining of the Censorship Act.

Bar Evil French Books

Franco-American Commerce Board Reports Trade Nearly Stamped Out

A CAMPAIGN to prevent the circulation in the United States of obscene books printed in French has been undertaken by the Franco-American Board of Commerce and Industry. This fact and the information that the campaign would be even more vigorously prosecuted in 1924 than during the past year was revealed in the fifth annual report of the board.

According to the President, Emile Utard, representatives of the board have been successful in discovering that a traffic was carried on in obscene books published in the French language, mostly in France, and then brought to the United States for sale. The campaign was undertaken because the representatives of the board in the United States felt that these books gave Americans entirely erroneous impressions of the French and of French literature.

"We have," the report said, "with the assistance of the Collectors of all the ports of the United States succeeded in our efforts in this direction, and have practically stopped the importation of such books. Our campaign has been favorably commented upon not only by the highest French officials, but by 76 Senators and members of the Chamber of Deputies who have written to us strong letters of approval."

HOUGHTON MIFFLIN has planned to re-issue a number of Sabatini's older novels, because of the success of "The Snare" and "The Sea Hawk," since the fame of "Captain Blood" spread abroad. Now "Mistress Wilding" and "Bardleys the Magnificent" are to be reissued this spring; "The Strolling Saint" and "Saint Martin's Summer," this summer; a new novel, a romance of the American Revolution, in the early fall; and "Torquemada" and "Historical Nights' Entertainment," in the late fall.

Books for Valentines

By Rubie Ley

The Harcourt Brace & Co. Bookshop

BOOKS make the perfect Valentine. This was known way back in the days of the New England Primer which announced most decidedly that—

"My Book and Heart
Must never part."

Our St. Valentine's day takes its name from

might select the man whom they wished and send him gifts; even the gift of their hands in marriage they might offer on this day.

If you send a book for a Valentine you may say such infinitely personal things without blushing. A young husband may send his wife a copy of Christopher Morley's "Chimney Smoke" and tell her all



VALENTINE WINDOW ARRANGED BY THE HARCOURT BRACE BOOKSHOP

an elderly priest who was martyred in Rome in 270 A. D. The martyrdom was neither sentimental nor humorous, he being beaten to death with clubs after which his head was cut off. But the early Christians, dreading to lose all their pleasant pagan customs, tacked a Saint's name onto the ancient joyous occasion and every one was happy. This particular pagan custom dates back to Persia, for on this day of all the year the women were allowed authority and they

that her home making has meant. And the pleasant youth must be persuaded to send his grandmother a copy of "Three Generations."

Sarah Teasdale's "Love Songs" say valiantly what you stammer even to suggest, and, if you are very young, you may have the thrill of sending "India Love Lyrics," but one of you must be very young. The young have a wide range to choose from; they may send a hobby, the

latest book on aeronautics or fishing or a new risqué book whose author they have seen at a party, or perhaps a copy of their own verse. But the older purchaser must give real care to the selection of his Valentines—they must say only just as much as he wants to say.

This older purchaser may be well satisfied if he will select his Valentines from among the new books. Two come to my mind now that seem to have been especially written to carry the message of hearts that have mellowed together. Mr. Knopf has made a jacket for Walter de la Mare's book that makes it a beacon light in a window display and its title, "Come Hither, a book for children of all ages," makes it a perfect gift for that handsome white haired clubman, for is it not proverbial that men never really grow up? If he is selecting it for the exquisite woman who has poured tea for him for the last thirty years, do not dissuade him, for remember that it was Maude Adams who played "Peter Pan." "Changes and

Chances," by H. M. Nevins would be the most subtle flattery that either the husband or wife could express if they have been married for many years and are still sending Valentines. The little heart-shaped enclosure card is all ready for them to sign.

There may be a murmur from some one who likes comic Valentines, "I always send the comic ones, they bite but show more thought in the selection." He does not realize what sarcasm a book can carry. Send a copy of "Collector's Whatnot" to that woman who ruins automobile trips with her searching for antiques in every farm house. This advice must not be followed if you do not own your automobile. It will be a joy to send "Eat and Grow Thin" to that very fat aunt who helps herself to all the whipped cream. And with what diabolical relish you can send "Rejuvenation" to the disgusting old man who has tried to flirt with you. If you do not dare to send this, "Black Oxen" will be just as comic.

A Valentine

BOOKS are to buy and to
cherish and read,
Books are to borrow and
lend;
But that book is most blest
that is chosen with care
As the gift from a friend to a
friend.



A VALENTINE RHYME FOR WINDOW DISPLAYS
OR FOR GIFT CARDS

Advertising an Author

ARATHER unusual effort to bring an author's personality before the reading public with his first book is shown in a full page advertisement which Little, Brown & Company used in the *Times* Book Review last Sunday. They had found very prompt and enthusiastic comment on "A Conqueror Passes," by Larry Barretto, the *Times* itself having said that "The book marks the appearance of a new writer of distinction." The advertisement quotes this, gives biographical material about Mr. Barretto, who was born in Larchmont, New York, in 1890, and then proceeds to put before the consumer some of the problems of

the book's advertising in a column of large type, headed with this question.

"Does display advertising of a book with quotations from highly commendatory reviews influence you to buy?"

"The New York *Times* Book Review is generally conceded to be the best medium in America for display book advertising. This advertisement, to pay for itself, must sell 3,000 copies of 'A Conqueror Passes.' If you use the New York *Times* Book Review as a guide in your selection of books and are not led to purchase 'A Conqueror Passes,' we should welcome your statement as to why the advertisement has failed to accomplish its purpose."

Price Standardization — A Public Service

By Edmond A. Whittier

Secretary-Treasurer, American Fair Trade League.

THE HOPE OF THE BOOK-TRADE.

TEN years of educational work has now put the cause of price standardization in its proper light before the public and another era of expansion in bookselling can be hastened by legislative action in this Congress. Edward A. Whittier, who contributes this clear analysis of the situation to the "Publishers' Weekly," has carried the heaviest burden of the fight for this much overdue reform.

THE present session of Congress can accomplish few things more important to the consuming public than restoring to producers of branded goods the right to establish standard resale prices, of which they were deprived in 1912 by a "five to four" decision of the United States Supreme Court in what is known as the Dr. Miles Case. This right had never previously been questioned anywhere. It is lawfully exercised today in every other civilized country on earth.

During the ten years' struggle for corrective legislation to prevent misuse of trade-mark goodwill as deceptive "bargain bait" a succession of Supreme Court decisions has left the situation, if anything, more involved than it was when the fight started. Legislative progress was impossible during the war and post-war period of inflation; but within the past year sentiment has rapidly crystallized and the advocates of the Kelly-Stephens and the Merritt Bills have made a decided advance. This reform, like all worth-while and fundamental reforms, has necessitated a long process of education. But now the issue is clearly defined; the price standardization bills were reintroduced on the first day of the new Congress session, and the way seems clear toward final legislative action.

One reason for my confidence in these measures—both seek the same end—is the increasing realization in Washington that their enactment will be a great public service. We hear much talk about "the inter-

ests," meaning private or special interests. It is true that every new law is promoted by some interest, or group of interests; but the advocates who can prove that their aims are closely identified with the interests of the public are the ones most likely to succeed.

The resale price contest has reached the point at which the deciding factor is not the interest of the manufacturer, nor the interest of the distributor. The question as it stands is simply this: Will the general public—which is to say the buying public—benefit if manufacturers are able to standardize the retail price of their own brands of goods?

The American Fair Trade League has always been satisfied to have it fought out on this basis. One of the obstacles the league has had to overcome is the impression, fostered by the opponents of price standardization, that the proposed legislation would be for the benefit of a few large manufacturers and would enable them to establish a monopoly on more or less essential products. The history of the Price Standardization movement shows that this conception is erroneous. In fact the Fair Trade League was organized as the result of a realization that this question should be discussed, not on the basis of its relative importance to manufacturers and distributors, but as a matter of public policy.

The organization of the League in 1913 was due mainly to a suggestion of the Hon. Louis D. Brandeis, now Justice of the Supreme Court. A short time before, Mr. Brandeis, had appeared before the House Committee on Patents as counsel for a manufacturer who was interested in a Bill introduced by Representative Oldfield, of Arkansas, for the purpose of restricting the rights of patentees. The writer, who was then in the advertising business, was in Washington at the same time attending hearings on the Oldfield Bill as an observer for some of his clients. The doctrine upon which the Kelly-Stephens Bill is founded was first enunciated by Mr. Brandeis in a conference of manufacturers who were in Washington on the same errand.

"You gentlemen are barking up the wrong tree," said Mr. Brandeis. "You are wasting your time defending the rights of the

patentee. You should put this matter on a much broader basis. The common law gives the manufacturer the right to protect his goodwill and the integrity of the article he makes. The thing to do is to draft a Bill founded on the common law and to present it as a matter of public policy."

The first Price Standardization Bill was drawn up that year in the form approved by Mr. Brandeis and introduced in the Fifty-Third Congress by Representative Raymond B. Stevens of New Hampshire. When Representative Stevens left the House of Representatives, the measure was sponsored by Representative Daniel V. Stephens of Nebraska, and later by Representative Clyde Kelly of Pennsylvania. Subsequently Representative Schuyler Merritt of Connecticut introduced a similar Bill.

During the war and immediately after no attempt was made to push these measures, but, with the settlement of business conditions, has come again the insistent demand for legislation.

As the federal law now stands, the situation is intolerable. No manufacturer knows what his legal rights are. The United States Supreme Court has told him he may refuse to sell to those who cut his price but has denied him every practicable means of exercising the right.

The members of the American Fair Trade League have presented this question to the National Legislature as a matter of general economic welfare. It does little good to present an impressive list of commercial organizations behind a measure unless it can be shown that they are acting in the public interest. Senators and Representatives cannot be expected to look at this Bill thru the manufacturer's eyes. Its opponents have attempted to befog the issue by raising the cry of monopoly. They have tried to prove that uniform resale prices will lead the manufacturer to exorbitant profits and that the ultimate consumer will suffer accordingly. It is needless to discuss the fallacy of this argument in a publication such as this. What I wish to emphasize is the fact that manufacturers must look at this matter from the public viewpoint; they must teach those who buy their products for personal use to understand the true purpose of "cut-price" sales. The consumer does not analyze these questions. We cannot expect him to. There is a tremendous opportunity here for manufacturers of branded merchandise, who have built up their reputations by years of honest work, to make the consumer under-

stand why it is to his advantage to be able to buy a branded article at the same price regardless of where it is sold.

These manufacturers include some of the largest advertisers in the country. It is advertising, next to the merits of their goods, that has given most of them the leadership they rightly enjoy. Why should they not devote some of their advertising efforts to educational standard price campaigns? Here are a few of the facts they can teach the public:—

That during the abnormal price advances after the war articles upon which uniform resale prices were maintained showed a far smaller ratio of price increase than the general average.

That retailers who attract trade by cutting prices of standard goods more than make up their losses by exorbitant profits on unknown goods of doubtful quality.

That price-cutting tends to ruin the business of independent merchants and concentrate trade in the hands of a few middle-men.

That refusal to a manufacturer of the right to standardize resale prices deprives him of the just return for his industry, enterprise and honest dealing with the public and robs him of the goodwill which may be his greatest asset.

Each manufacturer whose prosperity is founded upon a determination to give the consumer the very best that can be produced for the money has an individual problem. Educating the general public on the lines suggested is a big contract which no one manufacturer cares to tackle alone. But thru the great trade associations of the country and thru organizations like the American Fair Trade League, which include representatives of various producing and distributing agencies, thru teachers of Domestic Economy and thru the multitudinous channels that reach the intelligence of the people, this work is carried on.

There is no sounder American doctrine than the one which allows a citizen, or group of citizens, to reap the rewards of ingenuity and industry, so long as ingenuity and industry are in line with the public good. This whole question of price standardization has become involved in legal and commercial technicalities, which, interesting as they may be to the lawyer and the business expert, mean nothing to the great army of retail buyers. But when you talk to the consumer in terms of fair play you use a universal language. Fair play is the very foundation principle of the Kelly-Stephens and the Merritt Bills.

Bringing Books to Guilford

By Andrew Millar

"LET me see a nice clear type Bible with teachers' helps." A plain old-fashioned little lady faced Paul as she put the request in a very matter-of-fact way. For a moment the young bookseller was nonplussed. Probably no enterprise was ever yet started without some detail being overlooked and the fact of the matter was that in arranging his first stock, despite the fact that he was himself fairly regular in church attendance, Paul had neglected to place an order for Bibles. To confess this would not be good tactics however. All this flashed thru Paul's mind in the few seconds that passed between the lady's question and Paul's answer which did not seem at all hesitant.

"I'm very sorry," he said. "Our Bibles have not arrived as yet." No untruth there. "Let me take your name and address and I will let you know when they arrive or if you wish me to, I will be very glad, indeed, to bring a selection up to your home."

"No," said the little lady, "that will not be necessary. You can telephone to me when they come. Now let me see some writing paper."

This incident happened on the fourth business day of Paul Traynor's bookstore and caused Paul to do two things immediately. He sent a special delivery letter to his friend Mr. Gilroy stating his problem and putting it up to Mr. Gilroy's good nature to come to his aid. The result was that on the second day following, a small but varied stock of Bibles and testaments was on its way to Guilford. Upon its arrival, word was sent to the prospect, who came to the store at once and purchased a six dollar Bible—a duplicate copy of which Paul

CHAPTER XIV

Discovering the Local Book Wants

reordered with all possible speed. The other thing that Paul did was to give consideration to just such matters as the one of overlooked Bibles. He said to Mrs. Cantry, "We are going to have a lot of calls for things we haven't got. We will be reminded of other things that we ought to have in

stock, just as this incident reminded me that I had forgotten all about Bibles. Now we can do this thing haphazard and guess it a lot of things or we can do it systematically and get better results. Which shall we do?

"I was in library work for a number of years, Mr. Traynor," said his assistant with a touch of dignity, "and I think that I have learned to do things systematically. You can't get far with haphazard or guessing when it comes to library work."

"I'm going to give it some thought tonight," said Paul. "I've got a scheme in my head and I think it will be immensely useful if we are just willing to go thru with it. It will be a little more trouble than the happenstance way, but I believe that the results will warrant the extra effort."

Paul did indeed put in a lot of solid thinking on the question of how best systematically to record the nature of the sales and of unfilled requirements and he finally devised a blank like this:

Article Called For
Sold (write yes or no)
Price
Remarks

In the morning he showed this to Mrs. Cantry and explained how he intended to work the plan.

"Let us write down the name of every book or article called for," Paul said. "Then we will note whether we made the

The Story So Far

PAUL TRAYNOR'S Bookstore is now firmly established, having attained the mature age of one week. Many weeks of hard work and careful planning have gone into the preliminary work of securing a location, ordering the first stock, and building up interest in his shop.

Guilford has been hospitable to Paul. The few acquaintances he had when he arrived in the town have developed into good friends and have introduced him to many new ones. The dislike and opposition of the town crank only lends fresh vigor to Paul's efforts and makes him appreciate all the more the encouragement he has received, both in business and more personal relations.

sale or not. If the sale was made, write the price. Under remarks, we can mention that the article was not in stock or whatever cause prevented our filling in the order, or any comment that might be valuable. This seems like quite a little work but we are not so busy that we will not be easily able to handle it. You see it will not only show us what we are not carrying that people expect: it will also show us what percentage of orders we are able to take of unstocked books and we can use this report daily for placing reorders for books sold out. In fact, I think we should make it a rule to write under the head of remarks when we sell the last copy of a book. What do you think of it?"

"I think it is a fine plan, Mr. Traynor. It will take a little time but I'm perfectly willing to do it. Only one thing I hope doesn't happen."

"What is that?" asked Paul.

"I hope you don't catch me refusing sales for any books that we have right on hand."

"Not much danger, I guess," said Paul with a laugh, "and if I turn down any sales for any books I have, I ought to be shot at sunrise, because I have certainly handled them enough."

"I'd like to catch you," observed Mrs. Cantry, "but I don't think I ever will."

Paul resumed calling on his list of preferred prospects but made rather slow progress as he did not feel warranted in devoting more than a half hour daily to the work. One of the prominent names on his list was Mrs. Longsmith, prominent in Guilford women's club work, and Paul was anxious to secure her cooperation. Mrs. Longsmith had been out of the city but was to return on the eighth. Accordingly on the ninth Paul telephoned and inquired if Mrs. Longsmith could spare him fifteen minutes that afternoon or evening. Mrs. Longsmith inquired a little further as to Paul's mission and then was gracious in her consent. "Come at seven-thirty tonight," she said.

Paul had his sales talk down pretty pat by this time and he also had an imposing array of answers to make to the various questions and comments that were usually offered. Mrs. Longsmith listened very intently.

"I am very glad to see a man as young as you are, taking his life-work so seriously," she observed. "I can't help wondering if so aggressive a person as yourself is going to be content with even a successful bookstore in Guilford. Besides this, I am not at all sure that Guilford will do what

you expect. I hope that it will and you may count on me to give you all the support I can. We have a number of good clubs here and several of them undertake fairly pretentious programs. The women are reasonably keen and take a wide interest in affairs in the great world beyond Guilford. The men are of many minds, as you might well believe. Some of them are very provincial and don't believe a woman should have any further interests in life beyond routine domestic duties. Most of the men are tolerant, however, and let their wives do as they please. These women ought to buy books. They don't do so now, except at Christmas or for a birthday gift. They use the library fairly often, but book buying will have to be cultivated. Now, I would like to suggest that you let me put you on the program of our club."

"Put me on the program?" exclaimed Paul. "What do you mean?"

"Just a little book talk, very simple, very informal, something to wake them up, stir their interest in books. I think such a talk will do more for you among our members than anything else you could do."

"I'll have to give that some thought," said Paul. "I'm not a speechmaker."

"You think about it and let me know what you decide," said Mrs. Longsmith in a kindly manner.

Paul never learned how much help Mrs. Longsmith gave to him, but all of her fellow club members could tell that she had been tireless in her efforts to aid Paul's enterprise. "Have you bought a book at Traynor's yet?" was said to be her favorite question.

Paul was a bit hesitant about tackling a "speech." As he said to Mrs. Cantry, "I know I will be scared stiff when I get up in front of all those women." On the other hand to refuse would certainly not only lose a good opportunity, but might be construed as a slight by Mrs. Longsmith. Paul had done a certain amount of debating at school and college. His decision as finally telephoned was "yes," and from that moment he began work on his talk, making notes on it from time to time in his notebook, which had become his inseparable companion.

One of the first things that Paul and Mrs. Cantry had definitely resolved upon was constant unremitting reading of books. "We have to know the books to sell them," said Paul, "and the way to know them is to read them."

Despite his hard work of the first week, Paul succeeded in reading two novels as well as sketching thru several others. Immediately after reading or glimpsing a book,

Paul made a brief paragraph report of just how the book impressed him and what recommendation could be made for it. Such a report read something like this:

"The Flare Up"—A fine western novel with a lot of fighting and thrills in it. A rattling good story for those who want action. We ought to sell this book very nicely. Tell your customer to turn to page 42.

The upshot of the matter was that George Burton painted a small sign recommending "The Flare Up," and suggesting to window

gazers that they "look at page 42." Twenty-five came in to do so, and Paul sold the entire five copies of his first order. He then reordered five additional copies and placed on his mailing list the names of the purchasers of the five copies sold, making a note thereon "prospect for good Western fiction."

Another report—this one by Mrs. Cantry read:

"Not particularly interesting. Do not reorder."

(To be Continued.)

Two American Author Publishers

Whose Recent Books Carry Back Over Many Years

SINCE the death last September of the honored nonagenarian Edward Payson Dutton, in his ninety-third year, the seniors of the trade have been the octogenarian Henry Holt, who, on January 3rd, completed his eighty-fourth year, and the septuagenarian George Haven Putnam, who will become an octogenarian on April 2, when his friends in the trade and elsewhere will doubtless join to make notable his eightieth birthday. Both these young men are still at their tasks, Mr. Holt in consulting guidance of the firm which in the past half century he has built into so great success, and Major Putnam, in the active handling from day to day at his busy desks in New York or in summer in his London office, of the details of the firm's business and of the altruistic interests which he has at heart and in which he is still the leader.

It is noteworthy that both are veteran authors as well as publishers, members of the Authors' Club, where Mr. Holt—"a wolf among the lambs," as he puts it—is often in pleasant evidence as a genial host, and that both have published volumes within recent months, Mr. Holt, his fifth important work; and Major Putnam, his thirteenth. Both volumes are compilations which in themselves make a record of the respective activities of their authors as writers and speakers in recent years.

Mr. Holt, whose sense of humor is always active, makes fun of himself in entitling his book "Garrulities of an Octogenarian Editor," referring to his experiences in editing his book publications as well as his favorite child, *The Unpopular*, later *The Unpartizan Review*. As with the novels "Calmire" and "Sturmsee," which he preferred to publish without his

name thru a house other than his own, his new volume bears the imprint of Houghton Mifflin Co., an instance of friendly association of rival publishers.

His first chapter explains his remarkably active longevity with delightfully contradictory recipes for health preservation, to which, with satisfactory result, he has given almost morbid attention, and thereafter he sketches in the first part his experiences and associations as editor and publisher from his early days with the veteran George Palmer Putnam and in partnership with Frederick Leypoldt, "a fine scholar and a true gentleman." In part two he reprints, with additions, his tributes to and delightful anecdotic reminiscences of his remarkable array of friends, and part three he gives to his opinions about the larger questions of the day or of all time. Be it here said that thruout his career he has kept his publishing list free from anything but "clean books," in accordance with the belief which he again and again expresses that "the family is the basis of civilization and this depends on the regulation of the sexual instinct." Every subject his pen touches he treats with almost boyish humor and delight, and his amusing and amazing frankness culminates in the last chapter, where (p. 435-6) he gives his comment on dogmatic creeds and asserts his own faith in basic religion and in the life everlasting with an assurance increased by his trust in psychic research. This is, in fact, a stirring contribution to the mooted issues of the religion of today. The work is an antemortem monument for its author as a great publisher, a worthy friend of great men, a true man and an aspiring soul, and what he has to say about the profession

of publisher and bookseller should cause his book to be read as well as sold by every one who deals in books.

Among his "Garrulities," Mr. Holt makes frequent and pleasant reference to his fellow publisher and author, George Haven Putnam, who has preserved his life and activities with less reference to health recipes, partly by the habitual method of his daily walks thru Central Park and his daily siesta before dinner. In his volume "Some Memories of the Civil War," Major Putnam, as he likes to be called, harks back more than half a century to the period between his "Memories of My Youth," published in 1914, and his "Memories of a Publisher," published in 1915, all with the imprint of his own firm. An early friend has pointed out the modesty and patriotism which caused young Putnam, despite his father's political influence, to enlist as a private, so that successive promotions brought him to the rank of Major instead of that of Major General, which otherwise he might have won. The new volume includes a number of addresses which this busy man has found time to make, including those on Abraham Lincoln and Jeffer-

son Davis, as well as direct personal reminiscences, some of them organizing into their permanent place in the record the memories of his days in the "tooth-brush brigade" of Libby prison, where his service for the Union was interrupted by many months' imprisonment, as he had described in a smaller and earlier volume. While to some extent the volume is autobiographical, it has larger bearing in its relations to the history of the Civil War, whether from personal experience or from the point of view of the open eye of the broad-minded publicist and writer. In the work is included as the last chapter the address on Israel Putnam, the Revolutionary general, whose patriotism and military spirit had always been a model for this soldier of a century later.

The book-trade may well hope for these fine representatives of their calling that Mr. Holt may live in the happiness of activity to and beyond the age of Mr. Dutton, and that Major Putnam may reach, in continuing youthfulness and usefulness, the present age of his elder friend and associate and then take a fresh start toward surpassing Mr. Dutton's venerable age.

First Directors' Meeting of Publishers' Board

THE newly elected board of directors of the National Association of Book Publishers held its first meeting at the Association rooms in New York on January 29th. The programs and policies for the ensuing year were gone over and budget approved.

President Macrae announced, with the approval of the Board, the following committees:

Executive Committee

John Macrae, Chairman
Charles Scribner
George H. Doran
Wm. E. Pulsifer
Edward S. Mills
Frederic G. Melcher

Committee of the Bureau of Copyright

George Haven Putnam, Chairman
Frederick A. Stokes, Secretary
Charles Scribner
W. E. Pulsifer
Frank C. Dodd

Finance Committee

George H. Doran, Chairman
Alfred A. Knopf

Wm. E. Pulsifer
William Thomson
Macgregor Jenkins

Special Committee on Campaign Finance

George H. Doran, Chairman
Alexander Grosset
H. S. Baker

Promotion Committee

J. W. Hiltman, Chairman
George H. Doran
John Macrae

Committee on New Outlets

Henry Hoyns, Chairman
George P. Brett, Jr.
Whitney Darrow
Arthur Leon
F. L. Reed
Wm. Morrow
M. A. Corrigan
S. A. Everitt
F. A. Clinch

Committee on Ethical Problems

Arthur Scribner, Chairman
Frederick A. Stokes
Alfred A. Knopf

Committee on Tariff

Frederic G. Melcher, Chairman
J. W. Lippincott
Arthur Brentano

Special Committee on New Members

Harry L. Burt, Chairman
Alfred R. McIntyre (Boston)
Frank K. Reilly (Chicago)

Membership Credentials Committee

F. S. Hoppin, Chairman
Harold S. Kinsey
S. Edgar Briggs

Committee on Constitution and By-Laws

J. W. Lippincott, Chairman
C. W. Hodgson
W. W. McIntosh

Committee on Export

Alfred R. McIntyre, Chairman
Donald Brace
F. S. Hoppin

Philadelphia Exposition Committee

J. W. Lippincott, Chairman

Charles C. Shoemaker

W. L. Saunders, 2nd

G. W. Jacobs

Charles F. Kint

Gordon Dorrance

Temporary Committee to Consider Ways and Means for the Reception and Entertainment of the American Booksellers' Association Convention, May 12-15

J. W. Hiltman, Chairman

George H. Doran

F. N. Doubleday

Alexander Grosset

H. S. Baker

Charles H. Ayers

Bookselling Training Committee

B. W. Huebsch, Chairman

Nominating Committee for 1925

E. S. Mills

George L. Wheelock

Wm. E. Pulsifer

George Sully

S. A. Everitt

A Little Blue Book Shop in New York

SOON one may expect to find the four valuable corner sites at the intersection of the busiest streets in the busiest cities shared by A. & P. Tea Company Stores, United Cigar Stores, Woolworth Five and Ten Cent Stores, and Little Blue Book Shops. If such a day comes it will not only prove that books can compete with cigarettes, imitation diamond rings, and potato chips, but that a chain store does not have to be painted red.

The New York Little Blue Book Shop is located at 1655 Broadway. The proprietors are Austin A. Breed and John S. Taney, who also conduct the Cincinnati Shop and have options with Haldeman-Julius to open shops in many other cities. The full line of Haldeman-Julius five cent books in the famous Pocket Series will be carried at the shop.

Presumably the same conditions apply to the new store as are in force with the Cincinnati venture. The proprietors must start with an initial stock of 3,000 volumes—a cash purchase of \$1,000 from the Haldeman-Julius Company—they must always carry the full list of titles in the Pocket Series, they agree to sell no books or magazines published by any other company, although toys, post cards and other non-competitive

articles may be carried. On the other hand the Haldeman-Julius Company guarantees the exclusive dealership in a territory of a quarter million people and a permanent discount of 40 per cent on all books purchased.

The career of this shop will be watched by all booksellers as an instructive experiment in the possibilities of small-unit volume sales and high rents as applied to retail bookselling.

Post Office Campaign Against Obscene

Postmaster General New in his annual report made public in December last advocated an international conference to bring about the suppression of the traffic in obscene books. Discussing efforts made by the Department to check this traffic, he said in his report:

"Pernicious activities of foreign dealers in obscene matter were checked to a considerable extent by the vigorous application of the law. The active participation of the United States in an international conference with the object of securing the co-operation of foreign countries in suppressing the traffic in books, pictures and objects of pornographic nature, it is believed, will assist materially in reducing the quantity of such matter sent to the United States from foreign countries."

AMERICAN FIRST EDITIONS

A Series of Bibliographic Check-Lists*

Edited by Merle Johnson and Frederick M. Hopkins

Number 60

FINLEY PETER DUNNE, 1867—

F. P. Dunne

Compiled by Merle Johnson

THESE books are all collections of short articles thru the medium of Mr. Dunne's Irish-American character, Dooley.

MR. DOOLEY IN PEACE AND WAR. *Boston, 1898.*

MR. DOOLEY IN THE HEARTS OF HIS COUNTRYMEN. *Boston, 1899.*

The compiler has only observed copies with three printings, before publication listed on copyright page.

MR. DOOLEY'S PHILOSOPHY. *New York, 1900.*

MR. DOOLEY'S OPINIONS. *New York, 1901.*

OBSERVATION BY MR. DOOLEY. *New York, 1902.*

DISSERTATIONS BY MR. DOOLEY. *New York, 1906.*

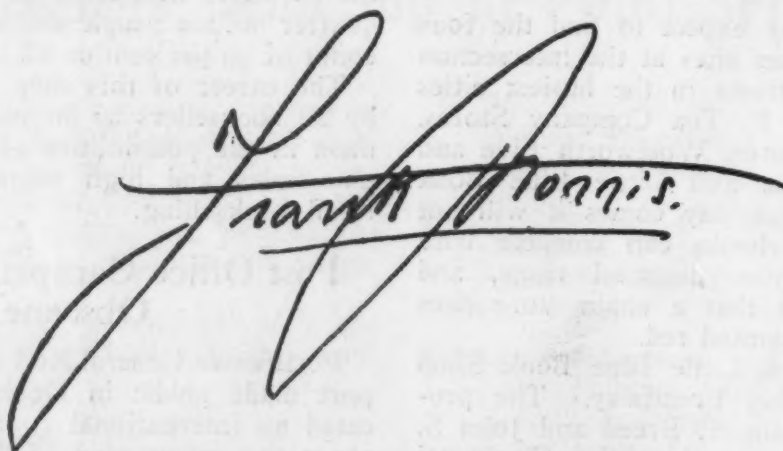
MR. DOOLEY SAYS. *New York, 1910.*

MR. DOOLEY ON MAKING A WILL. *New York, 1919.*

MR. DOOLEY ON TIMELY TOPICS, *New York, 1905*, is 31 p. pamphlet reprint of Collier articles. WHAT DOOLEY SAYS, *Chicago, [1899]*, is a pirated edition, with some doubtful material.

Addenda

THE Norris check list was printed without the facsimile signature, which is given herewith



THE CALIFORNIA STORY BOOK. *Berkeley, Calif., 1909.*

Contains a story by Frank Norris, "The Passing of Cockeye Blakelock."

CALIFORNIA PLAY AND PAGEANT. [*Berkeley, Calif., 1913*].

Contains a play, "To Pair," by Frank Norris.

THE LECTURES OF BRET HARTE. 1909.

Has a limited issue of 100 copies uncut, bound in leather. EXCELSIOR is pamphlet-form sapolio ad written by Harte.

Booth Tarkington's MIDLANDER has been published, Garden City, 1924. There is a limited, signed edition of 377 copies.

Twenty-five copies of YOUTH AND THE BRIGHT MEDUSA by Willa Cather, were bound uncut, and signed.

UNCLE REMUS by Joel Chandler Harris, is 1881, not 1891.

Christopher Morley's AN APOLOGY FOR BOCCACCIO, Philadelphia, 1923, exists only in an edition of 18 copies, of which 4 are "extra special."

BEST THINGS FROM AMERICAN LITERATURE, New York, 1899, contains "A Detail" and "A Tale of Mere Chance," by Stephen Crane.

* Copyright 1922, R. R. Bowker Co.

Appleton, of the House of Appleton

William W., Third Generation of the Publishing Family, Dies at 78

WILLIAM WORTHEN APPLETON died on January 27th, at the age of seventy-eight, after a month's illness, of pneumonia. Services were held at St. Bartholomew's Church on January 29th, which were largely attended by fellow publishers with whom he had been so closely associated thru many years. The National Association of Book Publishers was officially represented by the following members delegated by the president: Major George Haven Putnam, Frederick A. Stokes, Arthur Scribner, Frank C. Dodd, W. C. Pulsifer and George P. Brett, Jr.

W. W. Appleton, grandson of Daniel Appleton, the founder of the firm of D. Appleton & Company, was chairman of the Board of Directors and the last of the family to be associated with the famous house. He was born in Brooklyn on November 29th, 1845, son of William Henry and Mary Worthen Appleton. He attended private schools in the city, but was prevented from going to college by ill health.

His first business contact was that of collector of accounts for the firm, and in 1868, when he was twenty-three years of age, he became a partner and thereafter occupied himself with the literary and editorial interests of the firm. These responsibilities led to many trips to Europe, and he was partic-

ularly active in the important steps of the Appleton house which put on their list the great scientific authors of the nineteenth century, Darwin, Tyndall, Spencer and Huxley, and the memoirs of so many Amer-

ican military heroes. Another special enterprise which he developed was the publication of Louisa Muhlbach's novels, which was one of the outstanding successes of the firm.

In his recent years, his editorial interest has been especially devoted to the continuance of the contacts with the older authors on which the Appleton name was built and in the developing of relations with the leaders of thought in our universities. He had a fine sense of educational tendencies and made repeated trips thruout the country, stopping here and there in college centers, always developing new lines of contact and

bringing back suggestions for publishing enterprises.

President J. W. Hiltman, present head of the house, in speaking of the loss which the firm experiences in Mr. Appleton's death, emphasized the breadth and value of his contribution to the firm's publishing program and of his indefatigable activity to the very end of his life.

Mr. Appleton's outside interests were as conscientiously followed up as those of his



WILLIAM WORTHEN APPLETON

own business. Thruout his career, he was a leader in advocating copyright reform and progress, following in his father's footsteps as a consistent advocate of international copyright. This interest he has never allowed to lapse, and, at his death, he was chairman of The Bureau of Copyright, the publishers' organization in this field, of which Major George Haven Putnam has so long served as secretary. It was one of his dearest hopes that he should live to see the United States a member of the International Copyright Union, and he spoke of this many times during the past two or three years when such hopes seemed likely to reach fruition.

The New York Public Library always had Mr. Appleton's continuous interest, and he served for years as a member of the Trustees and as chairman of the Library Committee. Before the New York Library began to function, his interest in libraries had been shown by his support of the New York Free Circulating Library. His continuous labors in this field show his broad conception of the interrelated interests of

writers, publishers and distributors of books. He was also a director of the Bank for Savings, the Institution for the Blind, and a member of the Century, Union, Knickerbocker and Church Clubs.

Mr. Appleton's father, William Henry, who had, at an early age, come into the business, was the great builder of the firm as a publishing house. It was in 1825 that the firm started, and, from a general store, it developed quickly into an active bookstore. The first book was published in 1831, and in 1835 there was in the firm's records a large rare book catalog, showing how it had expanded in that field of retailing. Publishing activity expanded rapidly with the coming of William Henry into the business, and his enterprise brought about the international relations and the broad scope of the firm's activities.

The third William Appleton in the successive generations is the eldest son of William Worthen, and is still living tho not connected with the business. There are also surviving Sargent Appleton, Mary Appleton and Margaret Appleton.

William Worthen Appleton

A Pioneer and Leader in Library Development

THE death of William Worthen Appleton has brought to a close the career of one of the foremost pioneers in the circulating library field.

When a little circulating library of 500 books was organized in the Sewing Circle of Grace Church in 1879 it was decided to form an "advisory committee of gentlemen," and Mr. Appleton was asked to serve on that committee. This little sewing circle library grew and grew until it contained about 1800 volumes. It was then incorporated and became the New York Free Circulating Library.

Mr. Appleton was one of the incorporators in March, 1880, and thus has played a leading part from the very beginning in the development of circulating libraries in New York. From its inception Mr. Appleton was Chairman of the Committee on Library and Reading Rooms of the New York Free Circulating Library, and served as such until that library was consolidated with the New York Public Library. Since the consolidation of these libraries Mr. Appleton has been one of its most valued trustees and has held the highly

responsible office of Chairman of the Committee on Circulation, the committee which has general charge of all of the branch libraries.

During his life connection with public libraries Mr. Appleton saw the little sewing circle library become a public library, from which developed a system of eleven branch libraries. Under his leadership as Chairman of the Committee on Circulation the New York Public Library has extended the work of the New York Free Circulating Library by the consolidation of other independent libraries and the establishment thruout the city of entirely new branches. It now has forty-four branches, six sub-branches and a remarkable Extension Division, operating hundreds of stations larger than the original collection. It also maintains a library for the blind, one of the largest in the country, and also a circulating picture collection of about 130,000 items.

Owing to Mr. Appleton the library has established the now well-recognized policy of distributing books for the blind far beyond the immediate vicinity.

Thruout his years of service he never ceased to take the most active interest in all of the work of the library. He made constant visits to all of the branch libraries and knew almost every librarian personally. In this way he won and retained the genuine affection and appreciation of the entire staff.

His great sympathy, his utter simplicity, his generous and loyal contribution to the development of library work in New York will always be an inspiration to those who were associated with him.

Not only was much of the success of the New York Public Library due Mr. Apple-

ton, but he was intensely interested in other aspects of educational work. At the time of his death he was one of the Trustees of the Endowment Fund of the American Library Association. Since 1896 he had been one of the trustees of the New York Institute for the Blind.

One of the wonderful things about him was his ability to adapt himself to changed conditions, not only to act on a committee of a little sewing circle, to be the Committee Chairman of a great library system, to work with and for the blind, but to carry over and stamp his personality on his work.

E. W. G.

A Bookshop Afloat

WHEN the Cunard liner Samaria sailed on January 26th with a round-the-world party organized by Thomas Cook & Son, it had in its lounging room a fully equipped bookshop specializing in travel books and books of the Orient, the

the shipping companies and tourist agents to see how such interest could be further developed to the mutual advantage of all parties concerned. Ruth Lerch of Scranton, Pa., was then in the Publishers' Association office, and was given an assignment to follow up these opportunities.

Among other leads, Miss Lerch interested Ross Skinner, director of Cook's world-round trip, in the importance of books for these long voyages. Mr. Skinner became so enthusiastically convinced of the value of this kind of book service for his party that he agreed to allot a space for a bookshop on the Samaria.

Miss Lerch found an equally enthusiastic sponsor in G. M. L. Brown, proprietor of Orientalia, the famous Fifty-Seventh Street bookshop which specializes in books of the Orient. With all enthusiasm, Mr. Brown entered into the plan, and agreed to stock this little bookshop with an unusual collection of books on the Orient if Miss Lerch would get together a sufficient amount of new travel books and fiction to make it a balanced display. This she proceeded to do, with the support of a dozen and more publishers who were convinced that her enthusiasm would make the effort worth while. The books were selected with special care, and the steamship company allotted Miss Lerch a storage room besides her neat little shop, and she will gradually bring out her stock, so that there will be new things coming to the front all the time.

A special bookplate was planned by Mr. Brown, which people can have in all the books they acquire on the voyage, and there is also a mailing tag of similar design which can be used in mailing back home books no longer needed.



RUTH LERCH

first venture of its kind and a venture of such novelty and general interest that the newspapers carried half column stories.

When the Publishers' Association saw the development of new interest in travel books, it made special investigations with

Correspondence

WHEN PUBLISHERS COMPETE
WITH THE DEALERMinneapolis, Minn.,
Jan. 24th, 1923.*Editor, Publishers' Weekly:*

In their advertising of Papini's "Life of Christ," Harcourt, Brace and Company, calls it "the most popular book in America."

Be that as it may, here in the Northwest at least it is in danger of becoming the most unpopular book with the book dealers, and for the good reason that Montgomery, Ward and Company now advertise a special but very attractive edition at \$1.48.

I needn't say that when this became known among the local book dealers and department stores, we all agreed that here was a case of unfair competition that called for a strong protest, so much more so as the publishers themselves obviously were behind this move.

It helps little that Harcourt, Brace and Company, in reply to demands for an explanation, send out a form letter with the information that the M. W. & Co. edition "does not conform in any respect with the regular edition, is printed on cheap paper and bound in cheap cloth." I think that the cheap edition will be perfectly satisfactory to the majority of readers including our clergymen. But even if it were so decidedly inferior, it is only natural that M. W. & Co. is not going to emphasize this point in their advertising. Ministers and students at theological seminaries, who have already purchased the \$1.48 edition, have shown the book to us and assure us that it contains exactly the same as the \$3.50 edition. That the publishers do not believe the special edition will interfere with the sales of the regular book, is poor consolation when we know how thoroly the big mail order houses canvass the homes with their advertising matter.

As dealers in religious books, our disappointment is profound. How can we now conscientiously ask our customers to pay \$3.50 for Papini's "Life of Christ," especially ministers with a very limited amount to spend for books, when we know the same book may be had for less than half that price?

Permit me at the same time to register a protest against the hasty publication of Popular Copyright Editions of current \$2.00 novels. Before Christmas we replenished our stock of "The Covered Wagon" only to be informed about New Year's time of the Popular edition. "Black Oxen" and "West of the Water Tower" are in reprint

10 months after first publication at \$2.00. Isn't it reasonable to believe that the \$2.00 book would have enjoyed a substantial sale for a while yet? (Consider, for example, the remarkable sale the "Pollyanna" books are still having at \$1.90.)

These manoeuvres of the publishers mean a loss to many book dealers and do not tend to create confidence in the whole book game.

EINAR JOSEPHSON,
Publicity Manager of the Augsburg
Publishing House.

Obituary Notes

JOSEPH L. KELLY

JOSEPH L. KELLY, long known to the old time travelers of the book-trade, died at his home in Yonkers, N. Y., on January 7th. He started as a bookseller in Hamilton, N. Y., about fifty years ago. In the course of time he went with Bristol & Smith of Utica as chief clerk and eventually organized the firm of Kelly, Bostwick & Mead in that city. Failing in this venture, he accepted the position of buyer with R. S. Davis & Co. of Pittsburgh, finally returning to Utica, where he joined the staff of John L. Grant, the successor to Bristol & Smith. He remained with the Grant shop until he retired about five years ago. He is survived by a daughter, who is a member of the faculty of the Yonkers High School.

The Freeman Discontinues

THE *Freeman*, published for the last four years as a liberal weekly, is to be discontinued on March 6th. The paper has been issued without advertising and has been supported by liberal contributions from Mrs. Helen Swift Neilson, wife of Francis Neilson, one of its editors.

It has been issued from the office of B. W. Huebsch, who has acted as publisher, tho the business was kept entirely separate from Mr. Huebsch's book publishing. The paper is retiring with a good prestige, and its last month showed the highest peak of circulation that it had reached, eleven thousand, not enough, however, to make its budget balance without advertising or without the special support it had been getting. It is interesting to the book-trade to note that Mr. Huebsch's book publishing shows, in its spring announcements, one of its most active lists, indicating that this department of the publishing business is going steadily forward.

The Weekly Record of New Publications

THIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

Adshead, S. D.

Town planning and town development. 220p. il. diagrs. [n. d.] N. Y., Dutton \$5

A comprehensive book, taking up town planning in all its aspects and treating of transportation, traffic requirements, roads and road administration, zoning laws and principles, etc., in England today, besides devoting space to a consideration of housing acts on the continent and in America.

Atkins, David

The economics of freedom. 371p. (bibl. footnotes) il. O c. N. Y., Duffield \$4

"Being a contribution to the theory of taxation, value and currency, as logically modified by the advent of democracy, which, having elected to liberate human effort and terminate arbitrary apportionment of power and responsibility, must endeavor to devise a system of measurement based upon calculable factors, if these are available."

Bailey, Henry Christopher

Mr. Fortune's practice. 246p. D [c. '24] N. Y., Dutton \$2

By the author of "Call Mr. Fortune." The cases narrated in this new volume include: The Ascot Tragedy; The President of San Jacinto; The Young Doctor; The Magic Stone; The Snowball Burglary; The Leading Lady; The Lucknow Murderer.

Barrett, Richmond Brooks

Rapture. 310p. D [c. '24] N. Y., Boni & L. \$2

The story of a marriage in the inner circle of America's wealthy leisure class.

Batchelder, Samuel Francis

Bits of Harvard history. 337p. (bibl. footnotes) il. O c. Cambridge, Mass., Harvard Univ. Press \$3.50

A store of tradition and fact regarding Harvard, based on contemporary records, fugitive pieces, official documents and personal recollections. The illustrations, some fifty in number, are filled with a personality of their own and add greatly to the human interest of the record.

Bell, Ralcy Husted

The mystery of words. 234p. D [c. '24] N. Y., Hinds, Hayden & Eldredge \$1.75

Deals with the phenomena of language, the psychology of words, etc.

Blackwood, Algernon

Episodes before thirty. [lim. ed.] 348p. front. (por.) O [c. '24] N. Y., Dutton \$3

Telling of Blackwood's first hard years in America, when circumstances fairly forced him to discover his ability at writing stories of the mysterious.

Bossom, Alfred C.

An architectural pilgrimage in old Mexico. various p. il. F c. N. Y., Scribner \$20

A beautiful book with a wealth of photographic illustration, showing various types of architectural beauty and ornamentation in Mexico.

Boulnois, Helen Mary

The healing power; with an introd. by T. Troward. 96p. D [c. '24] N. Y., Dutton \$1.25

A study of the restorative power within ourselves.

Brett, Rev. Jesse

The life purposeful; considerations of practical religion. 155p. front. D '24 N. Y., Longmans \$1.75

Brown, R. N. Rudmose

A naturalist at the poles; the life, work and voyages of Dr. W. S. Bruce, the polar explorer; with five chapters by W. G. Burn Murdoch. 316p. il. maps O Phil., Lippincott \$6

Bryant, Marguerite [Mrs. Philip Munn]

The heights; a story of vision. 285p. D c. N. Y., Duffield \$2

The story of a novelist who renounced his family and friends to follow an unknown woman, apparently a peasant, who passed him on the terrace above a little Riviera town.

Buell, Colin Sherman, and Wells, John Edwin

Bible selections arranged for many uses. 540p. D [c. '23] Chic., B. H. Sanborn & Co. \$1.50

A collection of notable passages of Biblical literature, to be used for opening exercises, responsive reading, private reading, reference or source study, etc.

Barbee, Lindsey

Rescued by radio; an 8th grade play in two acts. 41p. S [c. '23] Chic., T. S. Denison pap. 25 c.

Burchard, E. F., and Bagley, B. W.

Cement in 1922. no p. O (Dept. of Int.; U. S. geol. sur., mineral resources of U. S., 1922, pt. 2,

pp. 227-249) '23 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. apply

Caldwell, George W., M.D.

The master key [verse]. 58p. front. (por.) D [c. '23] Oakland, Cal., [Author], Caldwell Court pap. \$1.50

Burrage, Walter Lincoln

A history of the Massachusetts medical society, with brief biographies of the founders and chief officers, 1781-1922. 518p. il. O '23 c. Norwood, Mass., Plimpton Press

\$6 (priv. pr.)

Calvocoressi, M. D.

The principles and methods of musical criticism. 148p. O '23 N. Y., Oxford \$2.20

Campbell, L. L.

Galvanomagnetic and thermomagnetic effects; the Hall and allied phenomena. 311p. (35p. bibl.) diagrs. O (Monographs on physics) '23 N. Y., Longmans \$5.25

Clarke, Mrs. Grace Giddings Julian

George W. Julian; with introd. by William Dudley Foulke. 456p. il. D (Indiana biog. ser., v. 1) '23 Indianapolis, Indiana Historical Commission \$1.50

Cloud, A. J.

Our constitution; its story, its meaning, its use. 224p. (bibl.) il. D [c. '23] Chic., Scott, Foresman 80 c.

Coe, Ida, and Dillon, Alice Christie

Story hour readers revised; manual. 272p. D [c. '13-'23] N. Y., Am. Book Co. \$1

Story hour readers revised; primer. 128p. il. (col.) D [c. '13, '23] N. Y., Am. Book Co. 60 c.

Story hour readers revised; book 1. 128p. il. (col.) D [c. '13, '23] N. Y., Am. Book Co. 60 c.

Story hour readers revised; book 2. 204p. il. (col.) D [c. '14, '23] N. Y., Am. Book Co. 72 c.

Story hour readers revised; book 3. 240p. il. (col.) D [c. '14, '23] N. Y., Am. Book Co. 76 c.

Collingwood, R. G.

Roman Britain. 104p. il. maps D (The world's manuals) '23 N. Y., Oxford \$1

Cook, Walter Wheeler

Cases and other authorities on equity; selected from decisions of English and American courts; v. 1. 821p. Q (Am. casebook ser.) [c. '23] St. Paul, Minn., West Pub. Co. buck. \$5.50

Cook, Walter Wheeler, and Hinton, Edward Wilcox

Cases on pleading at common law; selected and annotated. 598p. il. O '23 c. Chic., Callaghan buck. \$4.50

Daughter (A) of Coventry Patmore, Sister Mary Christina, S. H. C. J.; by a religious

of the Society of the Holy Child Jesus; with a foreword by Bp. Dom Anscar Vonier. 214p. il. D '24 N. Y., Longmans \$2.50

The biography of Coventry Patmore's eldest daughter, interspersed with poems by father and daughter.

De la Mare, Walter John

Henry Brocken; his travels and adventures in the rich, strange, scarce-imaginable regions of romance. 223p. D c. N. Y., Knopf \$2.50

Henry Brocken, dreamer and poet, fares north on Rosinante into a romantic land where he meets such old friends as Lady Macbeth, Jane Eyre, Nick Bottom, Titania, Gulliver and others.

Dimock, Edwin

Monsieur and madame; il. by Louis M. Glackens. 142p. il. O [c. '24] N. Y., Harper \$2

To dispel the gloom of beginning French comes this book of verse with accompanying comical drawings that personify all the common French nouns and show their gender.

Doughty, Charles M.

Wanderings in Arabia; 2 v. various p. O '24 N. Y., Seltzer buck. \$7.50 bxd.

The authorized abridged edition of "Travels in Arabia Deserta."

Drew, Ira Walton, ed.

The osteopathic treatment of children's diseases. 823p. (3p. bibl.) O '23 c. Los Angeles, Cal., Dr. Louisa Burns, 910 Consolidated Bldg. \$5.50

Dreier, Katherine S.

Western art and the new era; an introduction to modern art. 151p. il. Q [c. '23] N. Y., Brentano's buck. \$7

Ely, Col. Frank D.

Why defend the nation; sound Americanism for mother, dad, and the boys. 94p. D [c. '24] Chic., Laird & Lee \$1

Esenwein, Joseph Berg

Writing the short-story; a practical handbook on the rise, structure, writing and sale of the modern short story. 501p. (bibl. footnotes) D [c. '08-'24] N. Y., Hinds, Hayden & Eldredge \$2

Gandhi, Mahatma Karamchand

Sermon on the sea; with introd. by John Haynes Holmes; ed. by Haridas T. Muzumdar. 128p. D c. Chic., Universal Pub. Co. \$1.25

Gandhi himself characterizes the volume as "a severe condemnation of modern civilization."

Gardner, Edmund Garratt

Dante. 264p. (bibl. note) D [c. '23] N. Y., Dutton \$2

Really a revision of the author's "Dante Primer," first published in 1900.

Clements, Frederic E., and Long, Frances L.

Experimental pollination; an outline of the ecology of flowers and insects. 281p. (7p. bibl.) il. (col. front.) O (Carnegie inst. of Wash., pub. no. 336) '23 Wash., D. C., Carnegie Institution pap. apply

Farnam, Henry W.
Civil service and Connecticut; an address before the School of citizenship conducted with the Co-operation of Yale University, Oct. 24-25, 1921. 22p. O (Citizenship dept. bull.) [c. '22] Hartford, Conn., Conn. League of Women Voters gratis

Grover, Nathan C.

Surface water supply of the U. S., 1919 and 1920; pt. 5; Hudson Bay and Upper Mississippi River basins. 292p. il. O (Dept. of Int.; U. S. geol. survey; water-supply paper 505) '23 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. 30 c.

Surface water supply of the U. S., 1921; pt. 4. St. Lawrence River basin. 112p. il. O (Dept. of Int.; U. S. geol. sur.; water-supply paper 524) '23 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. 10 c.

- Glyn, Elinor [Mrs. Clayton Glyn]**
Six days. 284p. D '24 c. '23, '24 Phil., Lippincott \$2
The love story of two young Americans in France.
- Graetz, Leo**
Recent developments in atomic theory; tr. by Guy Barr. 185p. il. O [n. d.] N. Y., Dutton \$3.50
Translated from the 4th ed. of the German original, and amended by the translator to include the results of the later works of Aston, Dempster and Rutherford.
- Gregory, J. W., and Gregory, C. J.**
To the Alps of Chinese Tibet; an account of a journey of exploration up to and among the snow-clad mountains of the Tibetan frontier. 321p. il. maps O Phil., Lippincott \$6
- Guthrie, Ramon**
Trobar clus [verse]. 100p. O '23 c. Northampton, Mass., Norman Fitts, S₄N \$2
- Hadow, W. H.**
Citizenship. 252p. D '23 N. Y., Oxford \$2
- Hague, Clifford Wilson**
Textbook of printing occupations. 241p. il. D [c. '22] Milwaukee, Bruce Pub. Co. \$1
- Hall, Albert Neely**
Home handicraft for boys; learning through doing. 275p. il. D [c. '23] N. Y., Doran \$2
Exact diagrams and descriptions for making countless articles whose range is indicated by the following few chapter headings: A Crystal Radio Receiving Set, A Toy Water Motor; An Enlarging Camera; Lamps and Lamp Shades; For Mother's Pantry and Kitchen; Weather Vanes; Bird Houses.
- Hamby, William Henry**
The ranch of the thorn. 312p. D [c. '24] N. Y., Chelsea House \$2
An adventure story taking place on a coffee ranch in Mexico.
- Hamilton, Charles William**
Shooting over decoys and other hunting tales. 307p. il. D '23 c. Bost., D. D. Nickerson & Co. \$2.50
Fifteen stories of hunting and shooting both small and large game in Kansas, Nebraska, Wyoming and the American Northwest.
- Hammond's handy atlas of the world;** containing new maps of all countries of the world, accompanied by a new ready reference gazetteer-index of the world, and a new and comprehensive index of cities and towns with latest population figures; together with a new series of separate maps of the American states accompanied by individual indexes of each state, with 1920 population figures. 160p. maps O '24 N. Y., C. S. Hammond & Co. \$1
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- Hamsun, Knut**
Children of the age; tr. from the Norwegian by J. S. Scott. 288p. D c. N. Y., Knopf \$2.50
A story of the decline and fall of rural aristocracy and the evolution of the fortunes of the Holmsen family.
- Hart, Jerome Alfred**
The Golconda bonanza. 323p. il. D [c. '23] San Francisco, Pioneer Press, 1035 Mason St. buck. \$2
A romance of the far West, involving mining magnates, millionaires, gunmen and a beautiful adventuress from Mexico.
- Hawley, Charles Arthur**
A critical examination of the Peshitta version of the book of Ezra. 79p. (bibl.) O (Contribs. to oriental hist. and philology, v. 7) '22 N. Y., Columbia Univ. Press \$2
- Hodgetts, Edward Arthur Brayley**
Reasonable religion; Emanuel Swedenborg, his message and teaching. 259p. O '23 N. Y., Dutton \$2.50
After a short biographical and critical sketch, the author takes up the teaching of Swedenborg on the following: Life and Creation; The Origin of Evil; Ethics; Sex; The Governance of the World; Revelation; Prayer; The Sacraments; The Church; The Soul; The Hereafter; The Godhead.
- Holmer, M. R. N.**
Indian bird-life. 112p. front. (col.) D '23 N. Y., Oxford \$1.20
- Hopkins, B. Smith**
Chemistry of the rarer elements. 343p. (bibl.) il. diagrs. O [c. '23] Bost., D. C. Heath \$4

Holmes, Charles Nevers

Waiting for the train; a one-act play. 14p. S (Amateur ser.) [c. '23] Chic., T. S. Denison pap. 25 c.

Johnson, Larry E.

An Arkansaw swap; a comedy rural sketch. 17p. S (Denison's vaudeville sketches) [c. '23] Chic., T. S. Denison pap. 25 c.

Never touched me; a 3 act comedy. 124p. D (Denison's vaudeville sketches) [c. '23] Chic., Denison pap. 50 c.

Jordan, David Starr

On the family of Achiridae or broadsoles, with description of a new species Achirus Barnharti from California. 14p. il. Q (Univ. of Cal. pubs. in zoology, v. 26, no. 1, pp. 1-14) '23 Berkeley, Cal., Univ. of Cal. Press pap. 25 c.

Kaser, Arthur LeRoy

A henpecked coon; darky monologue. 7p. S (Denison's blackface ser.) [c. '23] Chic., T. S. Denison pap. 25 c.

Do your worst; a one-act burlesque. 15p. S (Denison's vaudeville sketches) [c. '23] Chic., T. S. Denison pap. 25 c.

Kavanaugh, Katharine

Settled out of court. 22p. S (Denison's little plays) [c. '23] Chic., T. S. Denison pap. 25 c.

Kozer, Sam A., comp.

State of Oregon election laws (Unabridged ed.), 1923; comp. from the "Oregon laws" and the session laws of 1921 and 1923, and including such provisions of the Constitution of Oregon and of the Constitution of the U. S. as pertain to elections in Oregon; published by authority. 320p. O '23 Salem, Ore., State Pr. Dept. pap. apply

Hughes, Thomas, S.J.

Talks on truth for teachers and thinkers. 410p. D '23 c. N. Y., Longmans \$3

Humble, Henry Wilbur

Cases on conflict of laws. 716p. il. O c. Chic., Callaghan & Co. \$4.50

Iconoclast

J. Ramsay MacDonald: the man of tomorrow. 288p. D '24 N. Y., Seltzer \$2.50
A biography of the new Premier in the British Labor Ministry.

Inge, William Ralph

Personal religion and the life of devotion; with an introd. by the Lord Bishop of London. 96p. front. (por.) D '24 N. Y., Longmans \$1

Katsainos, George M., M.D.

Marriage and syphilis; a treatise on eugenics. 164p. il. D '23 Bost., [Author], 176 Huntington Ave. \$3

Kellogg, John Harvey, M.D.

The art of massage; a practical manual for the nurse, the student and the practitioner; rev. 312p. il. O '23 c. '95-'23 Battle Creek, Mich., Modern Medicine Pub. Co. \$3.25

Kent, Frederick C.

Mathematical principles of finance. 269p. O c. N. Y., McGraw-Hill \$3

Kieffer, Henry Martyn, ed.

More laughs; short stories and amusing anecdotes for a dull hour. 224p. il. S. [c. '23] N. Y., Dodge 75 c.; lea. \$2

Kober, George M., and Haylnurst, E. R.

Industrial health. 1256p. il. O c. Phil., Blakiston \$15

Kohler, E. L.

Accounting principles underlying federal income taxes, 1924. 504p. D c. Chic., A. W. Shaw \$5

La Rue, Daniel Wolford

The child's mind and the common branches. 493p. (bibl. footnotes) D c. N. Y., Macmillan \$1.60

Educational and general psychology applied to the daily tasks of the teachers in our grade schools.

Leiserson, William M.

Adjusting immigrant and industry. 371p. (bibl. footnotes) D (Americanization studies) c. N. Y., Harper \$2.50

The book comes as a result of studies in methods of Americanization prepared thru funds furnished by the Carnegie Corporation of New York.

Lindsay, William

The curtain of forgetfulness; lim. ed. various p. il. O '23 c. Bost., Houghton \$5
A cycle of twenty-five sonnets.

The Living Art. no p. il. F '24 N. Y., Dial Pub. Co., 152 W. 13th St. \$60

A folio containing twenty facsimile reproductions

after paintings, drawings and engravings, and ten photographs after sculpture, by contemporary artists.

Macaulay, Rose

Told by an idiot. 340p. D [c. '23] N. Y., Boni & L. \$2

In the story of the Garden family in all its lights and shadows from late Victorian days to today, we see that the revolt of youth has been the same always. The scene is England—and the world.

Machen, Arthur

Dog and duck. 226p. D c. N. Y., Knopf \$2.50

A book of essays, somewhat in the manner of Charles Lamb, treating of English holidays and customs, book collecting, food, drink and divers cddments.

MacDonald, William

The intellectual worker and his work. 351p. (bibl. note) D '24 N. Y., Macmillan \$2.50

Mr. MacDonald treats his subject under the following heads: The Worker and His Work; The Intellectual Product; Certain Actual Conditions of Intellectual Work; The Learned Professions; Public Opinion and the Intellectual Worker; Administrative Control of Intellectual Work; Its Place; Its Solidarity; etc.

Macfarlane, John Muirhead

The evolution and distribution of fishes. 564p. il. O '23 c. N. Y., Macmillan \$5.25

Fishes, the source of petroleum. 451p. il. O '23 c. N. Y., Macmillan \$5.25

MacGowan, Alice, and Newberry, Perry

The mystery woman. 303p. D c. N. Y., Stokes \$2

A syndicate promoter disappears from San Francisco with a vast sum of invested money; Jerry Boyne reveals a plot involving the high and low of society; and the mystery woman complicates things to the point of distraction.

Mansfield, Katherine

Poems. 112p. O c. N. Y., Knopf bds. \$2.50
A slender book by the author of "Bliss" and "The Garden Party." Comparatively few of the poems have been published before and of these few hardly any have appeared over her own name.

Marks, Percy

The plastic age. 332p. D [c. '24] N. Y., Century \$2

A story of undergraduate life in an American college, in which the realism is tempered by the idealism and understanding of the author, a professor in Brown University.

Mason, William Lesley, comp.

Troublesome words and how to use them. 461p. D [c. '24] N. Y., Sully \$1.50

Not a dictionary—not a spelling book, but a handy desk companion for the busy man and woman, the stenographer, the teacher, and the student; with a complete and copious index.

Milner, Alfred, First Viscount

Questions of the hour. 173p. O ['23] N. Y., Doran \$4

A book dealing largely with economic questions by an Englishman, who, at different times, has been a journalist, a government servant, a politician, and a man of business. It presents important views in relation to industry, labor, taxation, etc.

Lord, Daniel A., S.J.

The dreamer awakes; a mission crusade masque . . . rev. by the author and John J. Fehring. 35p. O [c. '23] Cin., O., Catholic Students' Mission Crusade, 129 E. 9th St. pap. 15 c.

Mortimer, Lillian

The path across the hill; a comedy-drama in 3

acts. 96p. S (Denison's select plays) [c. '23] Chic., T. S. Denison pap. 35 c.

Yimmie Yonson's yob; a comedy-drama in 3 acts. 92p. D (Denison's select plays) [c. '23] Chic., T. S. Denison pap. 35 c.

Pierce, Carl Webster

Who am I?; a one-act comedy. 10p. S (Amateur ser.) [c. '23] Chic., T. S. Denison pap. 25 c.

Moore, Anne Carroll, i.e. Annie Carroll

New roads to childhood. 209p. D [c. '23] N. Y., Doran \$2

A collection of the author's articles on children's books which have appeared in the *Bookman* from November, 1920, to November, 1923.

Morison, S. E., ed.

Sources and documents illustrating the American revolution, 1764-1788, and the formation of the federal constitution. 372p. D '23 N. Y., Oxford \$3

Nansen, Dr. Fridtjof

Russia and peace. 162p. D '24 N. Y., Macmillan \$2

A survey of the present economic situation in Russia and a plea for the resumption of normal relations between Russia and other countries.

Nichols, Frederick G.

Junior business training. 239p. O [c. '23] N. Y., Am. Book Co. \$1.40

O'Brien, Edward Joseph, and Cournos, John, eds.

The best British short stories of 1923 and Yearbook of the British short story. 352p. D [c. '23] Bost., Small, Maynard \$2

A book which does for British fiction what its American companion (published by the same company) does for the American short story. Especially interesting as it forms a basis of comparison between the work of the short story writers of the two nations.

O'Hart, John

Irish pedigrees; or The origin and stem of the Irish nation; lim. American ed. in 2 v. 1954p. il. Q '23 N. Y., Murphy & McCarthy, 86 Walker St. set \$16

O'Neill, Rev. John

Cosmology; an introd. to the philosophy of matter; v. I, The Greeks and the Aristotelian schoolmen. 319p. O '23 N. Y., Longmans \$4.20

An English treatise on scholastic cosmology, written according to the historic method. To be followed by a second volume.

Pach, Walter

Georges Seurat. various p. il. Q (The arts monographs) '23 c. N. Y., Duffield bds. \$2

A study of one of the great modern French artists who is just now coming into his own among the general art-loving public.

Pellett, Frank Chapman

American honey plants; together with those which are of special value to the beekeeper as sources of pollen; 2nd ed. rev. and enl. 302p. (1p. bibl.) il. O '23 c. '20, '23 Hamilton, Ill., Am. Bee Journal \$3

Pettingill, William Leroy

God's prophecies for plain people. 240p. D [c. '23] Phil., Phil. School of the Bible \$1.50; lea. \$2

Phillpotts, Eden

The lavender dragon. 200p. D '23 N. Y., Macmillan \$2.25

How Sir Jasper met the ill-famed lavender dragon who frightened the villagers, and how he was caught up and carried away to the dragon's castle-lair where amazing experiences awaited him. A social parable.

Porter, Langley, M.D., and Carter, William E., M.D.

Management of the sick infant; 2nd ed. rev. 659p. (bibl.) il. O '24 St. Louis, C. V. Mosby \$8.50

Poucher, W. A.

Perfumes and cosmetics; with special reference to synthesis. 474p. il. O ['23] N. Y., Van Nostrand \$6

Ramsey, Walter Reeve, M.D.

Care and feeding of infants and children; a text-book for trained nurses; 3rd ed. rev. 304p. il. (pt. col.) O (Lippincott's nursing manuals) [c. '16-'23] Phil., Lippincott \$2.50

Raymond, Ernest

Damascus gate. 324p. D [c. '23] N. Y., Doran \$2

A novel following the development and fortunes of two cousins who are devoted comrades. The suspended interest lies in the struggle between their love for each other, which is purely one of kinship, and the passionate love they feel for their mates.

Remington, Frederic

Pony tracks. 277p. il. O [c. 95, '23] N. Y., Harper \$3

Real experiences with cowboys, Indians and bandits, ranging from the Rocky Mountains to the Border, with numerous full page illustrations by the author.

Richter, Conrad

Brothers of no kin and other stories. 347p. D [c. '24] N. Y., Hinds, Hayden & Eldredge \$2

Twelve stories that have appeared in various magazines, *The Forum*, *Everybody's*, *Saturday Evening Post*, the *American Magazine*, etc.

Roa, Armando

Spanish business grammar. 543p. D c. N. Y., Appleton \$4

Robins, Mrs. Sally Nelson

Love stories of famous Virginians. 151p. il. (pt. col.) O '23 c. Richmond, Va., Dietz Printing Co. \$2.50

Published under the auspices of the National Society Colonial Dames of America in the State of Virginia.

Rathbun, Mary J.

New species and subspecies of spider crabs. 5p. O (Proc. of U. S. nat'l museum; v. 64, art. 14, pp. 1-5) '23 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. apply

Rogers, G. Sherburne, and Lee, Wallace

Geology of the Tullock Creek coal field; Rosebud and Big Horn Counties, Montana. 187p. il. O (Dept. of Int.; U. S. geol. survey; bull. 749) '23 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. 50 c.

Scott, Delaware W.

Acts at the point of a question; a six months'

course for adult and young people's classes. 48p. O (Standard elective ser. of special lessons) c. '23 Cin., O., Standard Pub. Co. pap. 25 c.

Shipman, Julia M.

A three-term course of study in geography for normal schools. 63p. (3p. bibl.) D [c. '23] Normal, Ill., McKnight & McKnight pap. 40 c.

Squire, Anne

Social Washington. 81p. O [c. '23] Wash., D. C., Byron S. Adams, Pr. \$1.50

Salmon, Lucy Maynard

The newspaper and authority. 533p. (bibl. footnotes) il. O '23 N. Y., Oxford \$7.50

Scharten-Antink, E., and Scharten-Antink, M.

A house full of people; [tr. from the Dutch by J. Menzies Wilson]. 349p. D [c. '24] Bost., Small, Maynard \$2.50

A cross-section of Parisian life in the story of various humble characters who live there. The authors are regarded as among the best of present-day writers in Holland.

Scott, Ernest Findlay, D.D.

The spirit in the New Testament. 256p. D [23] N. Y., Doran \$2

A new study of the work of the Holy Spirit from the modern viewpoint.

Sélincourt, Basil de

The English secret and other essays. 182p. O '23 N. Y., Oxford \$3.50

Sellin, Ernest, D.D.

Introduction to the Old Testament; tr. by W. Montgomery; with introd. and bibl. for English readers by A. S. Peake, D.D. 309p. (6p. bibl.) O '23 N. Y., Doran \$3

A survey of the meaning and content of the Old Testament by a distinguished German scholar.

Stannard, Harold

The fabric of Europe. 260p. O [c. '23] N. Y., Knopf \$3.50

An inquiry into the causes of the existing unrest in Europe, and a consideration of the Russian Revolution and the League of Nations as important new factors in European affairs.

Stedman, Thomas Lathrop, M.D., ed.

Reference handbook of the medical sciences, by various writers; 8 v.; 4th ed. 7320p. (bibl.) il. O c. '23 N. Y., Wm. Wood \$80

Strong, L. A. G., ed.

The best poems of 1923. 245p. S [c. '24] Bost., Small, Maynard \$2

A new anthology of recent magazine verse, both English and American.

Stuart, George Rutledge

Methodist evangelism. 132p. D '23 c. Nashville, Tenn., Cokesbury Press \$1.25

The Sam Jones lectures delivered before the faculty and students of Emory University, Atlanta, Ga., in 1923.

Tarbell, Ida Minerva

In the footsteps of the Lincolns. 429p. il. O c. N. Y., Harper \$4

A new story of Abraham Lincoln, the narrative of his origin and his family, beginning in 1637 and proving that the poor white trash stock which has been popularly accepted as his ancestry does not exist.

Thewlis, Malford W., M.D.

Geriatrics; a treatise on senile conditions, diseases of advanced life, and care of the aged; 2nd ed. rev. and enl. 401p. (bibl.) il. O '24 St. Louis, C. V. Mosby \$4.50

Tramerye, Pierre l'Espagnol de la

The world struggle for oil; tr. from the French by C. Leonard Leese. 259p. (3p. bibl.) tabs. maps D c. N. Y., Knopf \$2.75

An expert in the subject describes how oil has ousted coal as a fuel and a source of power, and surveys the political, economic and strategic consequences which this has brought about. Statistics dealing with various aspects of the subject are included.

Vachell, Horace Annesley

The yard; a novel. 287p. front. (col.) D '23 N. Y., Doran \$2

The adventures and misadventures of Tom Kinsman, horsedealer, by the author of "Quinneys."

Van Cleave, H. J.

Invertebrate zoology. 250p. il. O c. N. Y., McGraw-Hill \$3

The first American textbook on invertebrate zoology.

Verse Writers' Club of Southern California

Second anthology. 150p. D '23 c. San Francisco, Harr Wagner \$1.50

Vial, Frank G.

Three measures of meal; a study in religion. 374p. D '23 N. Y., Oxford \$3.50

Vickland, E. Elizabeth

Through Judy's eyes; a world wide guild missionary in Assam. 311p. il. D [c. '23] Phil., Judson Press \$1.75

Missionary experiences in Assam, featuring the native life and customs.

Watson, Forbes

William Glackens. various p. il. Q (The arts monographs) '23 c. N. Y., Duffield bds. \$2

An estimate of an interesting American painter, together with examples of his work.

U. S. Dept. of Commerce. Bureau of Foreign and Domestic Commerce

Costa Rica. 22p. O (Trade and economic rev., 1922, no. 27; supp. to commerce reports) '22 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. apply

Ecuador. 8p. O (Trade and economic rev., 1922, no. 23; supp. to commerce report) '22 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. apply

Guatemala. 15p. O (Trade and economic rev., 1922, no. 26; supp. to commerce reports) '22 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. apply

Union of South Africa. 36p. O (Trade and economic rev., 1922, no. 28; supp. to commerce reports) '22 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. apply

Van Duzee, M. C.

Notes and descriptions of two-winged flies of the family Dolichopodidae from Alaska. 16p. il. O (Proc. of U. S. nat'l museum, v. 63, art. 21, pp. 1-16)

'23 Wash., D. C., Gov. Pr. Off.; Supt. of Doc. pap. apply

Wagner, Edna Hannibal

A skin reaction to extracts of *Leishmania tropica* and *Leishmania infantum*. various p. il. Q (Univ. of Cal. pubs. in zoology; v. 20, no. 22, pp. 477-488) '23 Berkeley, Cal., Univ. of Cal. Press pap. 25 c.

Walker, W. R.

Studies in Acts; pt. 1, embracing Acts 1:1-12:24; for adult and young people's classes. 91p. O (Standard elective ser.) c. '23 Cin., O., Standard Pub. Co. pap. 25 c.

Watson, Mrs.

Lessons on the care of infants; for use in schools; new ed., rev.; with preface and introd. by Benjamin Broadbent. 19p. front. D '23 N. Y., Longmans pap. 20 c.

Wilmarth, Phil R.

Goo-goo; a comedy in one act. 12p. S (Amateur ser.) [c. '23] Chic., T. S. Denison pap. 25 c.

Wegener, Albert Benjamin

Track and field athletics; a guide to athletics; a manual for coaches and directors; a textbook for normal students of physical training. 158p. il. O c. N. Y., A. S. Barnes & Co. \$2

Wells, Carolyn [Mrs. Hadwin Houghton]

The furthest fury; a Fleming Stone story. 320p. D c. Phil., Lippincott \$2

A double murder, with no obvious motive and no clue beyond the fragments of a broken Tanagra figure, brings Fleming Stone to the scene of the crime of which he unravels the mystery.

Wells, Herbert George

The story of a great schoolmaster. 185p. il. Dc. N. Y., Macmillan \$1.50

Being a plain account of the life and ideas of Sanderson of Oundle whom Wells considers the greatest man he has ever known with any degree of intimacy.

West, Rebecca, pseud. [Cicely Fairchild]

The judge. 491p. D (Murray Hill library) [c. '22] N. Y., Doran lea. \$2.50

Wickersham, George Woodward

Spring in Morocco and Algiers. 116p. il. D '23 N. Y., Putnam \$1.25

These impressions of a picturesque country have appeared serially in the *Saturday Evening Post* and before publication in book form were re-written and enlarged.

Willoughby, H. C.

Race problems in the new Africa. 296p. maps O N. Y., Oxford \$4.50

A study of the relation of Bantu and Britons in those parts of Bantu Africa which are under British control.

Wordsworth, William

Selected poems; ed. by Solomon Francis Gingerich. 341p. (bibl.) S (Riverside college classics) [c. '23] Bost., Houghton 90 c.

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Old and Rare Books

Edited by Frederick M. Hopkins



PREMIER MUSSOLINI has ordered the purchase by the Italian government of the tomb of Virgil, which is now private property. The surrounding plot will be transformed into a garden of the Greco-Roman style, with roses, laurel and myrtle, thus making a shrine for lovers of the poet the world over.

The American library of E. S. Morton of this city, duplicates from the New Hampshire Historical Society, and additions from other consignors, will be sold by the Anderson Galleries February 4 and 5. These consignments comprise books on exploration and adventure, the American Revolution, American Indians, the Early West, New Hampshire broadsides, Washington autograph letters, and interesting documents and desirable miscellaneous books.

The recent 115th anniversary of the birthday of Edgar Allan Poe was observed in four cities. In Boston, the city of his birth, a two days' celebration began with a meeting of the Authors' Club. In Baltimore, the scene of his death, a meeting was held to reorganize the old Baltimore Poe Association whose special charge will be to care for the poet's grave. In Richmond, where he spent his youth, a special meeting of the executive board of the Poe Memorial shrine was held and the announcement of the acquisition of important Poe manuscripts was made. In this city, identified with Poe's literary career, special services were held at the Metropolitan Museum.

Autograph letters and manuscripts from the collections of F. L. Hadley of Moundsville, W. Va., Eustace Conway of this city, and George R. Barrett of Boston, were sold at the Anderson Galleries on January 23 and 24. The 455 lots brought \$13,921.50. The highest price, \$3,950, was paid for a collection of about 220 autograph letters signed by Washington Irving, comprising over 1,000 pp. 4to, covering a period beginning August 31, 1816, and end-

ing February 15, 1858, the year before his death. A collection of autographic material relating to Shays' Rebellion, 1786-87, containing about 325 pieces, including contracts for provisions and supplies, military orders, receipts to towns and individuals, regimental and company returns, etc., brought \$1,000. Other lots and the prices realized were the following: A. L. S. of Joseph Brant, 4 pp., folio, November 29, 1784, to Col. James Monroe, \$195; A. L. S. of Benjamin Franklin, 4to, Boston, November 4, 1754, to William Strahan, printer, \$100; original autograph manuscript of a poem "Give Back the Dreams," 2 pp. 8vo, signed by the poet James Whitcomb Riley, written November 28, 1876, seven years before his first book, \$60; A. L. S. of Gen. John Stark, 1 p. small 4to, St. Croix, September 6, 1777, to General Lincoln, important military letter, \$110; and A. L. S. of General Washington, 4 pp. folio, New Windsor, May 27, 1781, reporting to Congress his plans for an attack on New York in 1781, \$550.

Americana including broadsides from the collection of the late George Barrett of Boston, the late William E. Spalding of Nashua, N. H., and from a well-known historical society and other owners, were sold at the Anderson Galleries, January 21 and 22, 693 lots bringing \$15,173.25. A few of the more important lots and the prices which they brought were the following: Curtis's "The North American Indians," 12 vols., 4to, of text and 12 atlas folios of prints, New York, 1907-16, still incomplete, \$975; original pen-and-ink water color "Plan of Ticonderoga and Mount Independence," made by the British engineers, in July, 1777, \$450; broadside letter from Boston meeting November 20, 1772, to all the towns of Massachusetts, outlining the encroachments of the British Government, \$235; original broadside report of the famous Boston Tea Meeting, together with the original manuscript of the order to dissolve this meeting, issued and signed by Governor Hutchinson, \$625; Gen. Bur-

goyne's famous bombastic broadside issued at the beginning of his campaign against New York, Camp at the River Bouquet, June 23rd, 1777, \$450; folio broadside of Gen. Gage's account of the Battles of Concord and Lexington, April 21, 1775, \$190; folio broadside of Gen. Gage's proclamation of pardon to all rebels except Samuel Adams and John Hancock and declaring martial law in Massachusetts, \$110; broadside Proclamation of Peace issued by the United States of America in Congress assembled, signed by Elias Bourdinot, President, April 24th, 1783, \$135; narrow folio broadside ballad, "American to Arms," n. p., n. d., probably Boston, 1775, \$215; two examples of the original stamps issued under the famous Stamp Act cut from a vellum document, \$115; and B. F. Stevens's "Facsimiles of Manuscripts in European Archives Relating to America, 1773-1783," 25 vols., small folio, half levant, London, 1889-98, \$160.

The sale of library sets of American, English and French authors, mainly in full levant bindings, the property of Mrs. Ellen B. Roberts of this city, with additions, sold at the American Art Galleries January 22 was one of the most successful sales of the season, the 447 lots bringing \$41,938. Edward S. Curtis's "North American Indian," 12 4to volumes of text, and 12 atlas folio portfolios of plates, the work still incomplete, New York, 1907-1922, brought \$925. An extra-illustrated copy of Washington Irving's "Life of Washington," 5 vols. 4to extended to 10 by the insertion of upwards of 300 autograph letters, portraits, views, battle scenes, maps, including some very rare prints, also sold for \$925. Other important items and the prices realized were the following: Audubon's "Birds of America," 7 vols., morocco, New York, 1840-44, first octavo edition, \$300; Balzac's "Works," 52 vols., 8vo, calf, London, 1895-1900, Caxton edition, \$440; Boccaccio's "Decameron," 10 vols., 4to, levant, Philadelphia, 1911, Barrie's edition of Payne's translation, \$325; Robert and Elizabeth Barrett Browning's "Works," 18 vols., 8vo, levant, London, 1888-1894, large paper copy of Smith Elder edition of each, \$400; Carlyle's "Works," 34 vols., half morocco, London, 1869-1871, first issue of Chapman & Hall's library edition, \$340; Mark Twain's "Writings," 25 vols., 8vo, levant, London, 1899-1907, edition de luxe signed by the author, \$610; Cooper's "Writings," 33 vols., 8vo, levant, New York, n. d. Iroquois edition, \$270; George Eliot's "Works," 30

vols., 12mo and 8vo, calf by Reviere, Edinburgh and London, 1858-85, first editions, \$255; a collected set, mostly first editions, of the writings of Froude, various sizes, levant by Morreil, \$280; two A. L. S. and one L. S. of General Grant containing the instructions to capture Fort Fisher at any costs, 1864-65, \$225; Hardy's "Works," 49 vols., 12mo and 8vo, polished calf by Sangorski and Sutcliffe, London, 1872-1914, collected set of first editions, \$610; Hawthorne's "Writings," 22 vols., 8vo, three-quarters levant, Boston, 1900, autograph limited edition, \$260; Irving's "Works," 40 vols., 8vo, levant, New York, n. d., Joseph Jefferson edition, \$600; Kelmscott Chaucer, folio, oak boards, pigskin back, Hammer-smith, 1896, \$550; Scott's "Waverley Novels," 74 vols., 12mo, half-morocco, Edinburgh, 1814-32, first editions, \$750; and a collected set of the first editions of John Addington Symonds "Works," 37 vols., levant, London, 1860-95, \$600.

Auction Calendar

Monday and Tuesday afternoons, February 4th and 5th, at 2:30. The American library of E. S. Morton of New York City and duplicates, etc., from the New Hampshire Historical Society. (Items 712.) The Anderson Galleries, 489 Park Ave., New York City.

Monday and Tuesday afternoons, February 4th and 5th, at 2 o'clock. Currier and Ives color prints. (No. 315; Items 520.) The Walpole Galleries, 12 West 48th St., New York City.

Monday evening, February 18th, at 8:30. Notable collection of etchings and engravings, original drawings and watercolors. American Art Association, Inc., 30 East 57th St., New York City.

Tuesday evening, February 19th, at 8:30. Notable examples of modern and old etchings in superb impressions. American Art Association, Inc., 30 East 57th St., New York City.

Friday evening, February 22nd, at 8:30. Fine etchings, mezzotints in color by master etchers and engravers. American Art Association, Inc., 30 East 57th St., New York City.

Catalogs Received

Auctores Latini, original texts, uebersetzungen und erklarungsschriften lateinischer klassiker. (Items 3274.) Joseph Baer & Co., 6 Hochstrasse, Frankfurt Am Main, Germany.

Autograph letters and manuscripts of celebrities. No. 146, New Series; Items 130.) The Autograph Shop, 8 West 47th St., New York City.

Autographs. (No. K-13; Items 110.) John Heise, 410 Onondaga Bank Bldg., Syracuse, N. Y.

Histories. (No. 949; Items 581.) C. F. Libbie & Co., 3 Hamilton Place, Boston, Mass.

Incunabula, standard works. (No. 163; Items 541.) Gilhofer & Ranschburg, Bognergasse No. 2, Vienna, Austria.

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 American Prisoners of the Revolution, D. Dandridge, Richmond, 1911.
 Boudinot's Journal of Events in the Revolution, Elias Boudinot, Philadelphia, 1894.
 A Tour of the United States of America, J. Ferd. Smyth-Stuart, 2 vols., London, 1784.
 Journal of a Tour in Unsettled Parts of N. America, 1796-7, Francis Bailey, Bailey's Journal, Lon., 1856.
 Memoirs of the Administrat. of Washington and Adams, from papers of Oliver Olcott, by Geo. Gibbs, 2 vols., N. Y., 1846.
 New Travels in United States of America 1798, Jean Pierre Brissot de Warville, Dublin, 1792.
 Prisoner of Trotsky, Kalpaschinokoff, Doubleday.
 Travels of 4½ years in the United States of America, 1798-1802, John Davis, London, 1803.
 Travels through the States of America, 1795-6-7, Isaac Weld, 2 vols., London, 1800.
 Travels in N. America 1780-2-2, Marquis F. J. de Chastellux, New York, 1828.
 Travels in the Confederation 1783-4, John D. Schoepf, Trans. by A. J. Morrison, Phila., 1911.
 Lord London, J. K. Bell.

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 Phillips, The Hungry Heart.

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 Harper's Franklin Square Library—Egypt, recent, De Leon; Great Diamonds of World, Streeter.

Amer. Bapt. Pub. Soc., 1107 McGee St., Kansas City, Mo.

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Alice in Wonderland, pub. H. Altemus Co., 1899,
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 6-vol., half-leather, Morris ed. of Smollett.
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Roosevelt, African and European Addresses; Ranch Life and the Hunting Trail; The Philippines, 1902; Some American Game, wrappers; The Strenuous Life; The War of 1812.
 Reports of Gridiron Club Dinners, etc, 1901-16.
 Roger Allier, by His Parents, Assoc. Press.
 Zahm, J. A., Along the Andes, 1911.
 Cook, Geo. W., Tyranny of T. R., 1909.
 Roosevelt's Insults, Washington & Lafayette.
 Songs of the G. O. P., Washington, 1900.
 Garland, Hamlin, Pamphlet on Roosevelt.
 Nieto, Pablo, Justificacion de Mr. Roosevelt.
 Roosevelt's Lincoln Day Address, Hotel Astor, Feb. 12, 1913, also Beveridge same day.
 Sarah Kinsley's Arm, pamphlet, 1913.
 Proceedings 40th Annual Meeting Wisconsin Historical Society, Madison, 1893.
 Any proceedings New York Republican Club at Lincoln's Birthday dinners, espec. 1898-1911.
 Wilson, Old Master and Other Essays, 1893.
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 Barker, J., The Rebellion, New Orleans, 1866.
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 Bradlee, C., Sermon April 23, 1865.
 Fry, W. H., Republican Campaign Text Book, 1860.
 Armstrong, N. A., History of Oregon, 1857.
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 Cutts, J. M., Conquest of California, 1847.
 Palmer, Joel, Journal of Travels, 1847.
 Wiersbicke, California as It Is.
 Quote any items by or about Roosevelt, Lincoln and Wilson, also at all times books or pamphlets on California, Oregon, Indians, Emigrant Journeys, or Mormons.

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 Foster Brown, 472 St. Catherine St., W., Montreal, Can.
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 Index for the Last Six Months, Edinburgh, 1918.
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 Cornhill Magazine, December, 1918.
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 Lewsons Forms of Pleading & Practice, 1914, 3 vols.
 Treasury Dept. Internal Revenue Decisions, vol. 15, 1912-1913.
 Alabama Supreme Court Reports, vol. 19.
 Holand's Natural Law, 1899.
 Abbott's Cases in Equity, 1909.

California State Library, Sacramento, Cal.

Crawford, Wandering Ghosts.
 Peasant Art in Sweden, Lapland and Iceland, The Studio, 1910.

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 Campbell, T. J., Pioneer Priests of North America, 1642-1710, 3 vols., America Press.
 Chambrun, J. A. de Pineton, comte de & Marenchis, The American Army in the European Conflict, Mac.
 Congreve, Wm., Complete Plays, Mermaid ser., Scrib.
 Cooke, Morris L., Our Cities Awake, Doubleday.
 Dyke, Andrew Lee, Automobile and Gasoline Engine Encyclopedia, ed. 6, rev. & enl, 1917, Dyke.
 Francis, Claude, London Historical & Social, Coates.
 Garrison, Wm. Lloyd, The Nation's Shame, 1899.
 Gibson, Charles, The Wounded Eros, with intro. by W. S. Braithwaite, 1908, Author.
 Hardy, Edwin N., Manual of American Citizenship, Amer. Tract. Soc.
 Jackson, Helen Maria, A Calendar of Sonnets, 1891, Roberts Bros.
 Jones, Thomas S., Sonnets, G. W. Browning.
 Lalor, J. J., ed., Cyclopaedia of Political Science, 3 vols., latest ed, 1888-90, Merrill.
 Marlowe, Christopher, Best Plays, Mermaid ed., ed. by Havelock Ellis, Scribner.
 Plato, Select Dialogues of Plato, trans. by Henry Cary, Amer. Book Co.
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 Young, Alexander, Chronicles of the First Planters of the Colony of Massachusetts Bay, 1846, L. & B.
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Columbia University Library, New York.

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Besant, Pedigree of Man.
Browning, Elizabeth, Letters of, Ed. Kenyon, 1897.
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Histy. of Life Ins. in U. S. to 1870, Knight.
Principles of City Land Values, Hurd.

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Journal Carl Schurz.
Lubbock, Earlham.
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Merrick, Conrad in Quest of His Youth, lim. ed.
Matter and Some of Its Dimensions.
Malcom, H., Travels in Southeastern Asia.
Morley, Christopher, The Eighth Sin, 1st ed, Oxford, 1912.
Mackay, Panchronicon.
Moncrieff, Sam Weller or the Pickwickians, 8vo, 1837.
Morley, Parnassus on Wheels, 1st ed.
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Vol. 15, Voltaire, printed by Marchbank-R., Moncrieff, 1772.

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Louisiana Geological Survey Preliminary Report, 1899.

Annals Lyceum Nat. Hist., N. Y., vol. 5, or pp. 93-100.

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Struggle for Neutrality in America, Chas. F. Adams,
Scribner, 1871.
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Henry Seward, Chas. F. Adams, Albany, Reed
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The Spirit of Jesus, pub. Jas. Nesbit & Co., London.

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New York.

Chamberlain, F. T., Regime of International Rivers.
Flanders, Galvanizing and Tinning, 1922.
Primrose, Gunmetal and Brass Founding.
Smith, P., Erasmus, His Life, Ideals and Place in
History.
Lachmann, Spirit of Organic Chemistry, 2.
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 Canning Age, vol. 1, 1920.
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 The Kansas Magazine for Nov., 1909.
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 Winthrop, Jr., R. C., *Evidences of Winthrops of Groton and Suffolk, Eng.*, priv. printed, 1894-96.
 Winthrop, J., *History of New England with Notes*, by J. Savage, last ed.

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 Bombaugh, Chas. Carroll, Gleanings for the Curious from the Harvest Fields of Liter., Hartford, 1875.
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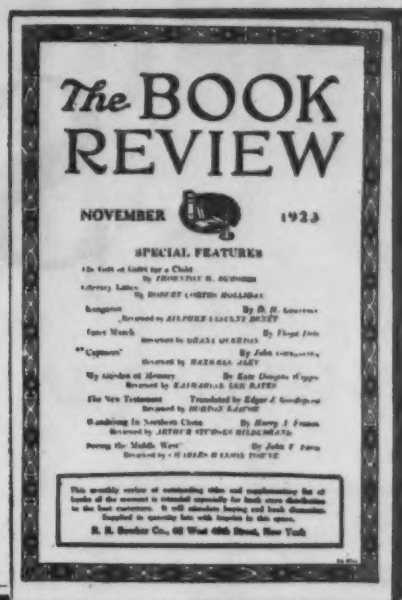
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